



THE TREE LINE

News for Sunland Construction & Affiliates

August 2019 Edition Gotta Dig-It

Your Hard Work in the Spotlight. Thanks to you for your hard work. Your professionalism and workmanship have kept jobs in the pipeline.

There are a number of jobs currently underway. If you are between jobs and are looking for a good opportunity, feel free to contact the Division Office to find out what work is available.

Station Division

Over the past year, Stations has experienced a new type of challenge in fewer projects and sliding client schedules. Most of the winter work that was slated to start in the latter part of 2018 slipped in schedule to the 2nd quarter of 2019 with some slipping further into June of 2019. Most of our work this year has been new construction with one project as a brownfield expansion. We are currently on the second half of most of the projects mentioned and all are going well.

With the overall work for the year, we have tightened our belt and focused on making the projects that we have as successful as possible. This tactic has paid dividends as most of our projects are at or exceeding margins for the year. Kudos to all involved to make this year a success!

In the coming year, we are shifting focus to quality over quantity. We will be targeting projects that fit our field teams and providing all the support necessary to succeed!

Superintendent James Shumaker is working on a horsepower addition project at Station 95 located near Selma, AL. This brownfield project consists of installing a new Solar Mars 100 turbine driven compressor and ancillary equipment as well as erecting a building extension to accommodate the new compressor unit. All major concrete foundations are installed. We have completed fabrication of the large bore pipe and are currently preparing for the hydrostatic test. Tie-ins are scheduled for late September which is almost two months sooner than original contractual milestone date. We are currently planning to have all our major scope complete by early November.



Set Intake and Exhaust Structural Steel and Ducts for the Mars 100 Turbine Package.



36" Suction and Discharge Pipe in Preparation of the 8 Hour Hydrotest.

Superintendent, Doug James, along with his crew of 23 are working on the Sholem Booster Station Project located in Duncan, Oklahoma. This project consists of installing two booster compressors and MCC building along with all of the concrete, piping and storage tanks. Scheduled complete date is Mid October.

Superintendent Clint Roy and his crew are currently working towards achieving mechanical completion for the Calumet Compressor Station (Grassroots) after mobilizing back in early March. All of the large bore piping, equipment and nearly all of the foundations have been installed along with the first hydro test in the books and the second one on the horizon. This project consisted of installing 36" headers from the mainline into the station and 24" piping to the two Centuar 50 Gas Compressor packages and other associated equipment. Throughout the life of this project, there have been various outside factors that they were challenged with but continue to drive through these hurdles. The clients have expressed numerous times that they are very satisfied with Clint and his crew for the amount of safety and quality effort that has been put into this project.



Calumet Compressor Station.

Kevin Lemaire and crew have been working on a grassroots compressor station in Oklahoma. Even with a delayed start, the project is on schedule and possibly might finish ahead of schedule. All major foundations have been poured, all major equipment has been set, and piping is being prepared for hydro-tests.



Tatums Compressor Station.



Waha Compressor Station.

Joe Sotelo and crew are finishing a grassroots compressor station in West Texas. The station is mechanically complete and in the end of commissioning activities approximately 3 weeks ahead of schedule. The crew is working on site dress-up and final punch-list items.

After getting a delayed start due to some issues our client was facing, Superintendent Kendall Ward and his crew are progressing right on schedule with the Bennington Compressor Station. With being a few months into the job, the majority of major foundations are poured and all major equipment has been set. They have gotten off to a great start on large bore piping fabrication, as well as, beginning to install large bore off of the Compressors and from the mainline tie-ins. This project consisted of installing 36" headers from the mainline into the station and 24" piping to the two Centuar 50 Gas Compressor packages and other associated equipment. There are a few issues that we foresee and are trying to mitigate those before they arise, but the overall health of this project is in great shape.

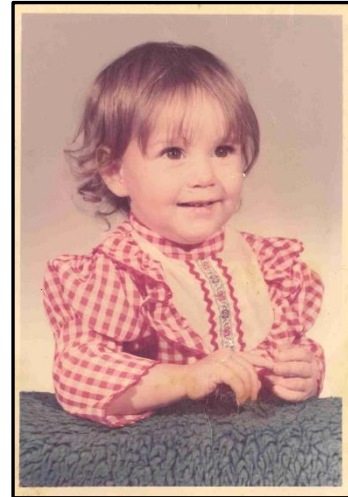


Bennington Compressor Station.

Co-worker Connection



Tina Miller
Division Payroll
Station Division



Which company do you work for and how many years of service? Sunland Construction, 14 years.

Tell us about your family? I am a proud mother of 2 beautiful daughters Jodi (27) and Ashley (23) who have given me the 2 most precious grandsons any Nah-Nah could ever ask for. Eli (5) and Karson (3). My boyfriend Jake, also has 2 daughters Leigh (21) and Lucy (15) and 2 grandbabies, Wesley (4) and Audree (7 Months). We have a full and noisy house when they all come over to visit, but wouldn't have it any other way.

What do you enjoy doing in your spare time? I love spending time with my family, as well as camping in the piney woods, not these new concrete campgrounds, LOL. I also enjoy deer hunting, cooking, relaxing in a pool and loving on my grandbabies any chance I get.

Where do you see yourself (career wise) in 10 years? In ten years, I see myself still loving my job with my Sunland family, hopefully in a management position, striving to learn everything I can to continue to benefit the company.

This year, what has been your biggest work-related challenge? My biggest work related challenge is learning my role with equipment tracking/maintenance for our Division, along with the different procedures within the company and between divisions.

This year, what has been your biggest work-related achievement? This year my biggest achievement is diversifying within my division with cross training.....I was able to train Delores on payroll processing and I was able to begin learning AR Process.

If you could have dinner with anyone past or present, who would it be and why? I would love to have dinner with my mom. It will make 23 years this December that she passed away at the young age of 46, which is my current age and is very scary!!! I have many mom / daughter questions and conversations that were never able to happen and many memories we were never able to make.

From Our Desk to Yours

Past, Present and Future

We often measure ourselves individually or collectively by what we have done in the past, what we are presently doing, and where we want to be in the future. We may ask ourselves questions like:

- "What kind of legacy do we want to leave behind?"
- "Have we instilled values that are going to be interminable?"
- "What are we doing right now?"
- "Are we currently improving ourselves, our Team, our Company?"
- "How can we get better?"
- "How do we get to where we want to be?"
- "What direction do we want to go?"
- **"What is our plan?"**

For most of us, all or some variation of these questions race through our minds daily.

As some of you are aware, a little over three years ago, a few of these questions presented a challenge to my family and me. After approximately nine years of developing a work family within Sunland, we were asked by a friendly competitor to join their team. The thought of leaving Sunland had never entered my mind until that point. This was an opportunity to move back to our hometown and reunite with our family. After a multitude of prayers and months of discussions, my wife and I thought it would be best for our family to give the move a try even though we were still conflicted on what to do.

Though we were finally back home, I was missing something.

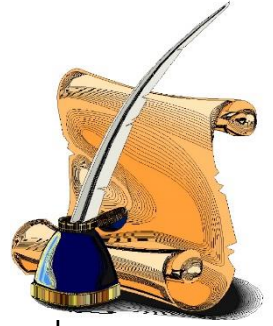
Occasionally, I would reach out to those within Sunland who had played a major role in my career development to make sure everything was okay. As sappy as it may sound, I had removed myself physically, but my heart was still with Sunland and those who I had worked closely with for the better part of my adult life. It took a little time, but I slowly started to realize I was missing the camaraderie, support, and all the little things that I took for granted while at Sunland. I continued to find myself thinking: we did this better at Sunland, we did that better at Sunland, we had better Superintendents at Sunland, we had better Foremen at Sunland, we had better Office Support at Sunland. In short, we had a better Team at Sunland.

Finally, after exhausting myself on the sidelines, I knew it was time to come back home (from "back home") to Sunland. From a career perspective, I now had a better understanding of what "home" meant to me. Home was with the people that I had worked closely with for so long. Home was with the people I could trust to do the right thing. Home is with Sunland, and it is so exciting to be back in the game fighting the good fight alongside people who care about producing positive outcomes.

Knowing that Sunland's foundation and most important asset has been and always will be its people, we ask that you help us preserve this Company and its people by acting with integrity, working safely to protect one another, and providing quality services to our partners, so that your family and mine may have the opportunity to work here in the future. Please challenge yourself by putting on your business cap every day and thinking through the questions above so that we are collectively pushing and pursuing what is best for our Company. There is no other Sunland, now or ever.

Sincerely,

Paul W. Cook
Gulf Coast Division



IT STEERING COMMITTEE

Have a question on the IT Steering Committee or would like to provide feedback or project suggestions? Click here to leave your feedback or ask a question!

Recently Completed IT Initiatives



- **Streamlined Workday Compensation Approval process**
- **Implemented Anti-Phishing software** – This will block phishing and spam emails. There is also an education component with short training courses available. Some of these Courses have been uploaded into Workday Learning. To get more information on phishing and how to protect yourself, and other IT topics, access Workday Learning, click on **Topics**, and select the **Software Application** topic.
- **Redesigned and upgraded our network** – We upgraded our network circuits while providing more bandwidth. GDS did a great job of upgrading the network, which was a major change, without impacting the business. This will save Sunland approx. \$200,000 each year.

Concur Tip: Credit Card Transactions vs. Receipts

When looking at your available expenses in Concur, it can be confusing on which transactions are receipts vs. the credit card expenses.

1. **Credit Card transaction with receipt** – If there is a receipt image and the Payment type lists “Chase MasterCard”, then the receipt is already attached to the credit card transaction.
2. **Uploaded receipt only** – If there is a receipt image and the payment type is “Pending Card Transaction”, this is a receipt waiting to be matched with the credit card transaction.
3. **Credit Card transaction with no receipt** – If there is no receipt image and the Payment Type is “Chase MasterCard”, then it is a credit card transaction that needs a receipt attached.

1. Credit Card transaction with receipt attached

AVAILABLE EXPENSES View: All Expenses ▾						
Delete Combine Expenses Move to ▾						
<input type="checkbox"/>	Receipt	Payment Type	Expense Type	Vendor Details	Date ▾	Amount
<input type="checkbox"/>		Chase MasterCard	Parking	IAH PARKING ECOPARK2 Houston, Texas	08/10/2019	\$28.00
<input type="checkbox"/>		Chase MasterCard	Fuel	SHELL OIL 57543431209 Channelview, Texas	07/31/2019	\$53.39
<input type="checkbox"/>		Pending Card Transaction	Individual Meals	LONGHORN CAFE San Antonio, Texas	06/27/2019	\$37.50

2. Uploaded Receipt only

3. Credit Card transaction with no receipt

You can access more Concur training in Workday Learning as well as other software topics. Click on the Learning worklet on the Workday Home page, Click on Topics, and select the Software Application topic. You can then search for the Concur courses.

Click on the Learning Worklet on the home page



Click on Topics in the Learn menu



Click on Software Applications



Type Concur in the Search bar to list the Concur courses



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