THE TREE LINE

News for Sunland Construction & Affiliates

Sunland Construction, Inc. and Affiliates Launched its new Human Resource Information System known as Workday

Sunland Construction, Inc. and Affiliates launched its new Human Resource Information System (HRIS) on March 3, 2016, known as, Workday! It has streamlined and standardized hiring, onboarding, and other HR processes across multiple companies. For the first time, employee information can be easily accessed in one place and individuals can update their own personal information and benefits elections, as well as view their payslips. Manager Self-Service provides our managers with the ability to view and update their organization and employee information online along with the ability to perform online approvals.

Onboarding has been the most significant change in our hiring process. New employees now have the ability to complete their onboarding (computer based in English and Spanish) and enter their own information and elect their benefits in Workday. They also can now complete their New Hire Orientation online.

We have set up a hiring trailer that has been used at some of the job sites to facilitate the hiring process. The trailer can hold 15 plus people comfortably with the Chromebooks computers, allowing for increased speed and efficiency in hiring new employees at the job site.

The Workday Team designed and configured Sunland's business processes and trained over 237 staff members. During the first 90 days after Workday's launch, 2,039 employees were hired/rehired, and 1,041 employees were required to and completed the online New Hire Orientation. Since implementation, on average, 1,133 unique users log into Workday per month, and an average of 98 sessions have been accessed from a mobile device per month.

A system implementation like Workday has been a unique opportunity to make improvements in Sunland's HR processes. The Workday Extended Team and User Acceptance testers were key participants in the process and we thank them for their service. With many people, teams, and groups working hard to ensure that Workday was ready for go-live, the promise of a new workday became a reality. We have implemented several of the suggested changes/ enhancements suggested from the operation folks in the field during the first three months of implementation.

The system will vastly improve the way we collect and retain the records on our employees, such as records of onboarding/hiring, rehiring, and orientation. Workday will simplify the entire hiring process through a single computer based solution. For rehired employees returning within 60 days of termination, it becomes even more simple. Once the employee is in the database, any division can retrieve data related to that employee, and rehire them without having to repeat the entire hiring process from scratch (this will make getting those folks back to work very simple).

Employees Onboarding at the Baytown job site.

July 2016

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The Workday system was a major software implementation for Sunland and required significant changes in our related HR processes and procedures. This was a huge effort across the companies and we have heard comments like "I'm glad that's over, I don't want anything else to change for a long time." The one thing we can be sure of is that change will continue to happen. We face it every day. Whether its changes in the industry, a new system, exploring new initiatives, change is inevitable.

Implementing Workday was a big change for the company but it was an exciting and positive change. Since Sunland is a growing company, we needed a system like Workday to support our HR processes. Even though the conversion was painful to some, you should feel good about the fact that it means our company is still continuing to grow and thrive. We have more features to implement in Workday but will implement them deliberately one at a time, and allow everyone to get familiar with each one.

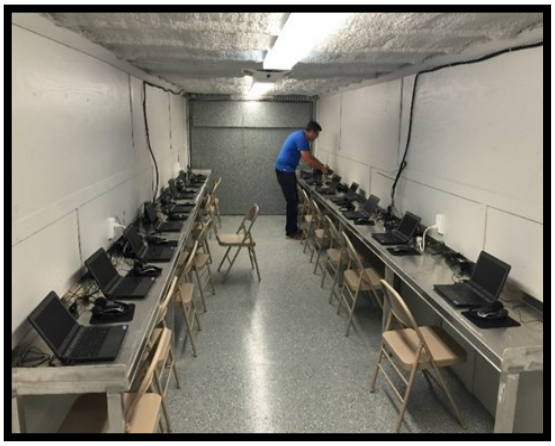
After a successful Go-Live with Workday Human Resources HCM Functions, the Workday team continues to collaborate with Operations, Human Resources, and others to optimize and plan for the next phases of our Workday implementation. This year, all employees will be able to enroll in their 2017 benefits online, in Workday. You will see more communication on this in August, 2016.

Workday is a great system but just implementing a system by itself does not automatically guarantee improvements. People and process are also part of the equation. We cannot implement a new system, use our old processes and old ways of doing things and expect improvements. You may actually find it takes longer to get things done. For example, prior to the Workday implementation, you may have been keeping information in an Excel workbook. That same information is now in Workday but you may still be updating your Excel workbook because it is something you have always done. This means it may be taking you twice as long to do a task because you are entering the information twice. We need to improve our process and remove extra steps, especially entry of the same data twice. Everyone utilizing a new system should ask these questions, "How can we do our work better and more efficiently?" "What steps are no longer needed?" "Why am I doing this step – is it redundant?" "Is there a better way?" We challenge everyone to take a look at your day to day activities and see if you can make improvements.

"*As I was out on several of the job sites during the first couple of weeks of implementation, I was impressed by the ingenuity at each of the job sites to create/define processes to better streamline the Workday (computer based) on boarding/hiring processes. It is truly the folks at the job sites that make Sunland and Affiliates a great company to work for.*" Craig Meier, Sunland and Affiliates President and CEO

"The hiring process has been streamlined with much less paper, employee numbers are automatic, rehired employees only have to update their information in Work Day. After you get your 'plan of action' figured out, the process runs quite smoothly." Debra Morgan, Rocky Mountain Division Field Clerk

"Mrs. Cheryl Lahaye made on-boarding swift and simple using Workday! Little-to-no hassle and much less headache than stacks of paperwork." Connor Cortina, Gulf Coast Laborer.



Workday Trailer

Onboarding on a job in Victoria Tx.

MESSAGE FROM THE PRESIDENT

To: All Employees

Sunland Construction, Inc. / Sunland Field Services, Inc. / Sunland-Kori, LLC,
Buffalo Gap Instrumentation & Electrical / Foremost Pipeline Construction

We are pleased to report that several of our divisions and operating areas have been able to achieve improved overall performance in the face of adverse market conditions. Others however, have been more challenged in their geographical and business focus areas due to pressure from the current market conditions and operating inefficiencies.

We have spent the first half of the year right-sizing our truck and equipment fleet by redistributing underutilized assets, as well as, sending other items to auction. Unfortunately, we have had to do similar things with personnel in the operating areas that solely support the drilling/producers, as they were impacted by the low oil and natural gas prices. The good news is the price of oil and natural gas has stabilized and has actually started to increase. We believe the worst is behind us, but we all still need to be aware of our cost and spending due to the constant pressure of the market conditions, in order to help mitigate the margin pressure that all of our operations and divisions are currently facing.

The Company's commitment to safety in 2016 has allowed us to continue to improve our safety performance and culture. Our people are our greatest asset, and their welfare is of paramount importance to us. No accident or injury should be acceptable. We expect all of our employees to champion **"Safety Excellence"** in each and every action they take. We still have areas to improve upon to reach the ultimate goal of **Safety Excellence** on every job by focusing on our work tasks, doing our Last Minute Risk Assessments and paying attention to (**H.E.L.P.**) **H**and placement, **E**ye on task, **L**ine of fire, **P**osition of footing.

Sunland and Affiliates is a very conservative company. We invest our profits back into our personnel and equipment. Sunland continues to have no debt in 2016 and benefits by being diversified both by services offered and geographical presence. These accomplishments, combined with the absolute best people in the industry continue to represent **Our Core Values**, define who we are.

Safety	To safeguard our employees, our clients, the public, and the environment
Quality	We take pride in our craftsmanship and accomplishments. ***"It is what we do."***
Integrity	We take responsibility for our actions to build and protect our Company's reputation by ***"always doing the right thing."***
Family	Provide a culture of caring and guidance to encourage our employees to grow and prosper through an atmosphere of respect and openness
Perseverance	The determination to survive changing times through flexibility and innovation

We continue to see a good amount of bid packages and work opportunities through 2016 and into 2017. We have several projects already backlogged for FY2017. So, with the dedication of all of you who have made Sunland Construction, Inc. and Affiliates what it is today, our future is most assuredly bright!

Thank you,

Craig Meier, President & CEO

gotta dig it

Your Hard Work in the Spotlight . Thanks to you for our hard work. There are a number of jobs currently underway. Your professionalism and workmanship have kept jobs in the pipeline. If you are between jobs and looking for a good opportunity, feel free to contact a Division Office to find out what work is available.

Gulf Coast Division

Delcambre, Louisiana
337/685-2167

In March of this year, Project Superintendent Carl Ledet and crew were charged with the installation of the "Gulf Trace Lateral" pipeline for a client. The project involved the installation of 7 miles of 36" pipeline through the marsh near Johnson Bayou, LA along with the installation of 7 pig traps and an elevated concrete platform to support metering equipment.

Push Rack on Gulf Trace Project

Also helping out on the project were superintendents Buck Carlisle and Belvon Hebert. Foremen Lawrence Babineaux, Gerald Gastal, Willie Ledet, Stanley O'Neal, Patrick Hebert and Duane Gremillion, Jr. were instrumental in providing the client with a safe and successful project in spite of all the unique challenges encountered.

Tony Langlinais & Brandon Celestine (Installing Floats)

Office staff Diana Ledet, Tammy Carlisle, Theresa Kinman and Roxanne Stelly did an excellent job keeping up with purchasing, payroll and supply issues, making sure that all personnel were adequately supplied to complete their assigned tasks.

Solomon Keys (Blasting & Coating)

The project is ongoing and scheduled for completion in October of this year. The excellent project safety record is evidence that Project Safety Coordinator Manuel Campbell and the entire crew are totally committed to safety. Thanks to the entire crew for continuing to provide our clients with a quality product and a safe job in a difficult environment.

Bob Edwards

Superintendent Randall Humphers along with assistant superintendent Shorty Prater, with assistance from foreman, Derek Prater, Chris Parnell, Spanky Cole, Juan Lopez, Aaron Lopez, David White, Roy Hogan, Aaron Guerra, Junior Hinojosa, Davein Guillory, Danny Blackburn, Leland Vallery and their crews are in the midst of replacing 232, 30-inch pipe sleeves near Victoria, TX.

Leland Vallery's crew installing the slide rail system on the sleeves project.

Leland Vallery supervised the installation of this slide rail shoring system for dig # 93 along Highway 77 near Refugio Texas. This particular dig was challenging due to the closeness of the traffic on this major highway.

Spanky Cole and Leland Vallery.

This is an important project for our client who has teamed up with Sunland, to complete this project safely, on time and within budget. Thus far we have encountered and overcome several obstacles, such as weather, wetlands and heavy mosquito infestations. Our crews are working diligently to meet the client and Sunland goals. It appears that we will be successful in all regards.

That's not dirt you see on this Sunland truck, that's **mosquitos**.

Randall has also put together an excellent support office staff, headed up by Chris Humphers, Darlene Oxford, Julie Cole and Dana White. Gualberto Garcia is acting safety representative for the project and Stephen Lott is the yard foreman. Vicki Fuller has assisted the project with providing traffic control advice and securing local trucking permitting. There are approximately 175 persons on this job, all working to satisfy our client's needs towards the successful completion of this project. This work started in February, and is due to be completed sometime in July, 2016.

Superintendent Teddy Pinson, along with crew members, Concepcion Vasquez, Jack Pinson, Servando Enriquez, Jr., Joel Gerardo, Servando Enriquez Sr., Julio Reyes, Shawn Butler and Jerry Ramirez have completed three different projects near Lake Charles and Houma, LA.

Bottom from left to right: Servando Enriquez Jr., Shawn Butler, Concepcion Vasquez, Joel Gerardo Top left to right: Arnaldo Pacheo, Gerardo Ramirez, Jack Pinson, Teddy Pinson, Lloyd Davis.

This crew has been working exclusively with the client for over a year and are very familiar with the clients requirements and specifications. They have been constantly challenged with different work scopes as well as changing environments. Of course, as with any construction project, weather is always a factor and they have successful dealt with every setback that mother nature has presented them.

Teddy Pinson and crew had to deal with high water on their project near Lake Charles, LA.

We are looking forward to continuing our relationship with the client and have other projects scheduled, pending permits. This crew should also be commended for their stellar safety record. They worked through all of the varied challenges without serious incident.

Teddy Pinson and crew have placed this 8" pipe and are ready to pull it through casing near Lake Charles, LA.

Tony Perez and crew completed two HDDs totaling 3,100' and 2,000' of tie in piping, station removal, and abandonment of two 2,400' suspended lines. The client had a hard date of getting this work done in the outage window, and Tony's crew met the challenge. Our guys overcame the client's reduced schedule and made tie-ins 2 days before required. The client was extremely pleased with the work, and awarded us another job to boot!

1,680' - 30" diameter drill string being pulled under Brazos River.

Jerry Lejeune and crew mobilized on June 1 to complete a 15 mile hydro test, station removal, and station piping modifications. The customer gave us a 25 day window to get all testing and new piping installed in order to bring the line back into service. Jerry's crew worked 7 days a week until 8 pm every night to get this job done. His crew tackled all of client's changes and overcame all doubts regarding finish date.

Final tie-in at Needville, TX site.

Doc Veillon and crew mobilized to Pasadena, TX on May 16 to complete Phase 2 of a 24" Pipeline project. They were tasked with installing (2) HDDs, final tie-ins, and hydro testing the entire 9.5 miles of pipe. The customer notified us upon remobilizing that they were up against a July 1 operational deadline for the pipeline. Doc and the crew quickly coordinated and reworked the schedule, providing the optimal plan to meet the deadline. The client has been extremely pleased with our efforts and ability to get the line installed safely and properly even with the compressed schedule caused by permit delays.

24" drill string for the 2,780' drill under the Houston Ship Channel.

Jody Lahaye and his crews traveled to Texas last year to complete 80 miles of 12" pipeline installation for a client. The project spanned 52 miles in Texas and 28 miles in Louisiana. The route of the project was a rather tough and complex one, through the Sabine river bottom in Texas, and into the south side of Shreveport. Due to permitting issues in Louisiana, as well as record rainfall events in late November and early December 2015, the crew started construction of the pipeline in late January 2016 around the middle of the pipeline route. The project kicked off and was progressing solidly until record rainfalls once again hampered the progress the second week of March 2016.

Roland Frederick and his firing-line crew completed a section of the mainline and a section of .500 WT pipe that was laid in certain areas along the ROW for buoyancy control. The lay and weld crews did an exceptional job, beating the as-bid progress, and maintaining <1% repair rate on all welds completed. Job well done guys!

Roland Frederick and crew.

Junior Gremillion and crew lowered-in a section of the 12" main-line. Due to the soil conditions encountered by the significant rainfall received in the area, the mats were placed on the majority of the ROW for ingress/egress of the mainline crews. Even with the extreme ground conditions being what they were, the ditch and lower-in crew did an outstanding job and the ditch held up nicely.

Junior Gremillion and crew.

Jason Daniels and his clean-up gurus did an outstanding job as well on the back end of this project. Many areas of the ROW were not able to be accessed with conventional grading and tillable equipment for final grade and re-seeding, so the crews "mop-piped" these areas. The client was very pleased with the quality clean-up job performed and the adherence of our crews to leaving as small a "footprint" as possible considering the conditions encountered. Thank you Jason Daniels and crew for the stand-up job!

CR 310 in Panola County, TX.

At the client's request, Sunland was asked to complete the pipeline lay to where there was a workable amount of ROW cleared and graded, and then demobilize from the project. All in all, the crews did a notable amount of work on Phase 1 of this project, completing the installation of 25 miles of mainline, including the fabrication and installation of 4 mainline valve sites, 6 horizontal directional drills, and 22 road bores. A big hearty thank you and job well done to Mr. Lahaye and his outstanding crew for a job well executed against all obstacles possible. Thank you!

Kenneth White and the team are nearing completion on a year long pick up and relay in North Louisiana. The project consisted of approximately 10,000 ft of 24" replacement; 14,000 ft of 26" replacement; and 32,000 ft of 30" replacement in a highly congested residential area.

Blaine Cardwell and crew pouring concrete sleepers. Left to right - Santiago Cervantes, Blaine Cardwell, Michael Adams.

Six horizontal directional drills were included in that replacement for a total of approximately 22,500 LF. All six drills were completed safely and successfully with minimal disturbance to the local residents.

Heath David and crew line up a weld to begin tie-in after successfully pulling 30" pipe through existing casing at a road crossing.

Even through they encountered unfortunate rain events early in the year, the crews have been executing tasks safely and efficiently while maintaining the projected final completion date. We have received nothing but positive feedback from the client. Keep up the good work guys.

Seth Gastal and crew completing tie-in after lowering in a 5 joint section tightly between a creek and road crossing.

Jody LaHaye and his crew of over 60 personnel were working on a project that stretched across most of the central Arkansas area from June to November, 2015. The job's entirety was spread from just east of Fort Smith, AR all the way to Searcy, AR. The project was split into two spreads, which was a challenge in and of itself. To help with the logistical challenges, each of these spreads had a group of key foreman, which allowed Jody to monitor the overall project and address major issues as they arose.

Sunland personnel and inspection staff on working on a tie-in point along the 20" pipeline.

David Comeaux, Bobby LaHaye, Cheyenne Morton, Jose Avila, as well as other key personnel managed the conversion and abandonment of over 56 Miles of 20" and an additional 26 Miles of 10", as well as some anomaly work post conversion work.

Duane Gremillion Sr., Duane Gremillion Jr., Bobby White, Jason Daniels, and other key personnel managed the conversion and abandonment of 72 miles of 20" and about 5 miles of 12", as well as additional anomaly work after the conversion work was completed.

A hydraulic hammer had to be called in to break some rock. Rock excavation became common place all along both spreads.

Both crews made outstanding progress. In many areas on both spreads, hydraulic hammers were required to create enough room to remove the sections of pipe. There were a few issues along the way with survey, unknown lines land owners placed across the ROW, and difficult situations working within very congested areas with many unknowns. From a safety standpoint, both spreads made outstanding strides towards safety excellence!

And besides a couple of hiccups here and there, both spreads performed excellently in a somewhat unfamiliar territory. I would like to thank everyone involved on both of these projects for their hard work and dedication to their craft to make these projects the successes they were. Your efforts help keep Sunland Construction listed as a premier contractor and we all thank you for it!

Pelie Calcote and his crews were stationed near Franklinton, LA for the later part of 2015 and returned in 2016 to install new launcher and receivers for the client. This project stretched between Amite, LA to Franklinton, LA, where the barrels would be located, as well as some additional sites along the way. The project was completed well on time and without any major issues. Safety record for the project was great, and results exceeded projections. A big thank you to everyone involved for another major successful project!

Job site in Franklinton, La.

Butch Drane and his crew of around 90 have been installing a new 36" line for a client near Sulphur, LA. The project started in late March and is scheduled to be completed in late August. The project started off rocky with weather issues, ROW concerns, and access problems, but the crews continued to press on. We encountered another issue when we had issues with mainline welding, but we were able to resolve this issue by qualifying a new welding procedure and have been truckin' along ever sense.

Currently the project is welded out, the first of two drills are complete, the majority of the pipeline is in the ground, but there is still a portion that remains to be installed due to the tight work area where the final drill string is located. There are as additional tie-in locations too. Fabrication of the launcher and receiver assemblies have been completed and will be installed in the coming weeks. The entire crew is working diligently to complete items on time and on behalf of everyone, we appreciate all the efforts you have been putting and continue to put forth. Keep up the good work!

Doc Veillon and 20 folks completed a difficult project for a client in Mt. Belvieu, TX. The project included 15' deep bore pits, finding stuck pigs in existing lines and valve replacements in client's ROW. The project was completed safely and successfully.

Belle-Chasse

Kenneth Pellegrin and his crew rig up sub-mar mats to assist with landfill erosion prevention while Darrell Pellegrin and his crew wrap up a bulkhead installation.

Pictured Left to Right: Tarrence Queen; Kenneth Pellegrin; Hunter Hewitt.

Kudos to Kenneth Pellegrin, Darrell Pellegrin, Justin LaCoste, Tarrence Queen, Kenny Pellegrin, Richard Brunet, Joshua Scott, William Ledet, James Boggs, Hunter Hewitt, Bobby Matherne, Adrian Francis, Jeremy Loupe, Corey Allen, and Sidney Teal for safely completing a tie-in of over 5 miles of 20" pipeline and removing the old pipeline near Caernarvon, LA.

Pictured Left to Right: Jeremy Loupe; Ronnie Scott; Derrell Brunet.

Ronnie Scott and his crew probe the 8" pipeline to verify depth as they lower it using the jet barge. The project also included removing bulkheads and installing new signs. Thanks to Ronnie Scott, Derrell Brunet, Richard Brunet, Jared Zeigler, Max Billiot, Corey Allen and Jeremy Loupe for staying focused throughout the lowering of over 7,500' of pipeline near Buras, LA.

Sunland-Kori

Sunland-Kori Services currently has eight (8) amphibious undercarriages manufactured and/or being manufactured for shipments to U.S. and International based contractors and equipment dealers. Spare parts sales have been good and have been distributed to meet U.S. demand as well as internationally to equipment dealers and contractors. Sunland-Kori employees should be commended for their safety focus and awareness and for also being presented with the 2015 Safety Excellence Award.

In Lebanon, OH, Superintendent Clint Roy and his crew of approximately 22 completed the Lebanon Meter Station. The project began on February 26, 2016 and included the installation of a new regulator skid, modifications to an existing metering tube, installation of a new filter separator, piping modifications to allow for bi-directional flow and the fabrication and installation of all interconnecting pipe.

Foreman, Dale Lakes, and his crew installing bollards around the new construction.

The work was performed in an existing facility with a limited amount of space for the new construction. The mechanical completion deadline was May 4 and the final completion deadline was June 30. The mechanical completion date was met by Clint's team and the crew demobilized on May 12, 2016. The crew overcame several obstacles, including severe weather and encountering rock 1 foot below grade, but was able to maintain the mechanical completion date and complete the project ahead of schedule. The project included coordination with multiple Operation Groups, a separate Mechanical Contractor, Shamrock Energy Services, Scherzinger Drilling and Upland Building Erection Services.

In Hardinsburg, Kentucky, Superintendent Doug James and his crew of approximately 35 are nearing the completion of the Hardinsburg Compressor Station Upgrades. The project began on April 5 and includes the installation of a new Mars 100 compressor in an existing compressor building, the addition of 2 new 85,000 lb. coolers, the replacement of an existing back-up generator and the fabrication and installation of all interconnecting pipe. All of the work is being completed with a minimal impact to the operation of the existing facility and includes 100% non-mechanical excavation.

Foreman, Miguel Lopez, and his crew with the installation of the new Solar Mars 100 Compressor Skid.

The mechanical completion deadline is August 1, and Doug's crew is currently scheduled for an early completion. The crew has endured severe weather over the duration of the project, but still strives to complete the project early through hard work and excellent coordination efforts. The project includes coordination with the Operations Group, Ardent Electrical Services, Upland Building Erection Services, Barnhart Crane and Rigging, Gulf Coast Filtration Lube Oil Flushing Services, and the Sunland Insulation group from Aztec, NM.

Doug James and crew completed the compressor addition project in late March. Above average rainfall hampered the site all winter into the spring. Credit to Doug and his crew to fight through and complete the task.

Installation of 1 Solar Titan 130 & Mars 100, 3 bay gas cooler, three filter separators, and auxiliary building.

Kendall Ward and a crew of 60 mobilized to the site near Dilley, TX in early March to remediate a site that was damaged due to fire. The crew worked long hours each day for approximately 6 weeks to get the plant back up and running. A large amount of coordination with crew and subcontractors had to take place in a short amount of time to make this happen. The project was completed in late April.

Excavating for meter run header.

Kendall Ward and a crew of 30 have mobilized to the site near Herndon, VA in early May for a meter station revamp. The job consists of demolition of the existing station and installation of new meter and regulation runs. The project is scheduled for completion in early September.

James Shumaker and a crew of 6 mobilized to a jobsite in early June to replace pipe supports in a clients facility near Corpus Christi, TX. Project is scheduled for completion in late June.

Joe Sotelo and crew mobilized in February to begin construction of a grassroots Pump Station in Dayton, TX. The project scope included installation of 2 - 4500 hp pumps, 4 horizontal filter separators, 2 launchers, 1 receiver and a large amount of site work.

Vincente Moreno pouring concrete with a pump truck.

Throughout construction, the jobsite was severely impacted by heavy rainfall and watershed from the surrounding property on multiple occasions.

This resulted in the entire jobsite being flooded and submerged underwater for a total of 17 days. Despite these substantial delays to an already tight schedule, Joe and his crew were able to achieve the client's desired In Service date. Construction is scheduled for completion by the end of July 2016.

Jobsite under water.

Clint Roy and crew mobilized in May to begin construction of a grassroots Metering Station in Hackberry, LA. The project scope includes installation of 77 concrete piles, 5 meter skids, 3 horizontal filter separators and an RTU building. Construction is scheduled for completion in late September 2016.

Filter Separators.

Kevin Lemaire and crew are about 77% complete on a grassroots compressor station for a client in Sulphur, LA. Welders are finishing up large bore piping fabrication and working on small bore piping in the compressor buildings and pipe racks.

Welders: Damon Maricle, Ronnie Louviere—Welder helpers: Dusty Uriegas, Jarred Boswell are setting up to fabricate the remaining large bore piping.

Most of the major equipment has been set and the buildings completed. The first hydro-test is scheduled for next week. Civil crews are winding down on foundations, rubbing concrete piers, and getting ready to start grout work.

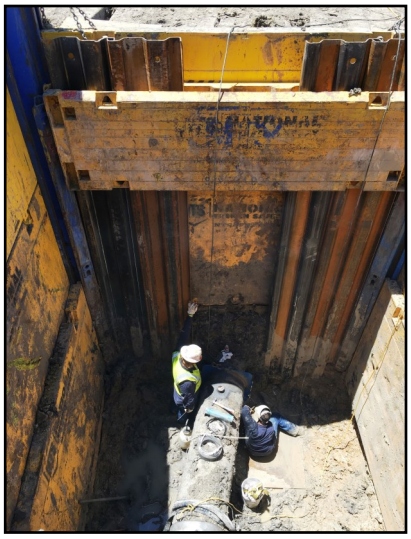
East side of compressor buildings ready for the first hydro-test.

Even with heavy rains this year, we are still on schedule. The client and inspection crew has been pleased with this crew's production and quality of work.

Exhaust silencers and auxiliary coolers have all been set and piping is being ran to each.

DHB SERVICES
Eunice, Louisiana
337/550-2129

Mike Fontenot and his crew in Mont Belvieu, TX performed a project for a major client. Lenard Bourque and Jordan Johnson engineered a shoring box over 20' in depth installing a DHB end seal in preparation for wax filling.



Lenard Bourque and Jordan Johnson.

Eastern Division
Tuscaloosa, Alabama
205/750-2004

Dennis Nichols, Devin Bishop and crew are nearing completion of the installation of 22.5 miles of 24" pipeline for a major client. The Western Kentucky Lateral project, in Greenville, KY has been the longest pipeline that Dennis and his crew have installed while he has been a part of the Sunland team. We should finish construction by August 2016.

East side of compressor buildings ready for the first hydro-test.

George Spratlin, Bubba McGee, Louis Hernandez and a crew have also been working for a client in Greenville, KY. They are constructing the facilities at each end of the Western Kentucky Lateral project. The crew is adjusting well to changing designs and should be complete by August 2016.

Installation of a header located at the Midland Compressor Station.

Jim Hebert and his crew continue to complete various projects for a major client. Their knowledge of construction in the sometimes difficult to work areas and their great relationship with the client will hopefully lead to more work for us in the near future.

Troy Church and crew preparing to make tie in.

Lance and Marty McNease are entering the final phases of an expansion project for a client. Lowering in of the 10.20 miles of 12" pipeline has been completed. We only lack the completion of three Horizontal Directional Drills by Sunland Drilling and a subcontractor, hydro-testing and the installation of a meter site.

Bat Creek Hill getting welded up by Brad Raymond's crew of welders.

Jeff King's crew lowering in and tying in pipe.

Kris Crosby has been performing in-line inspections for a client. The project, which was to run from April to October, experienced a short delay but our crew is back to work. This crew is living up to Sunland's image of safety and quality.

Rocky Mountain Division

Aztec, New Mexico
505/334-4350

Things have been busy in the Rocky Mountain Division. Between restructuring and working on several major projects, there has not been a lot of time to reflect on the division's progress over the past few months. Though there is still much work to be done, and the market is not accommodating, we feel like we are taking all the right steps toward becoming the premier contractor of choice for the company's clients in the Western United States and fulfilling our obligations that were laid out in our strategic plan.

Some of the current projects the Rocky Mountain Division 13 is working on are the "Buffalo Express Facility" for a major client in Buffalo, MT. The project is being managed by Chance Gambrel and the Superintendent on site is Kraig Ogden.

Crew installing 30" header piping in Buffalo, Montana.

We are currently working on two projects for a client in Texas related to the Roadrunner project going into Mexico. Superintendent Shane Tullis along with his assistant Humberto Salinas are wrapping up Spread 6, Phase 2 consisting of 35 miles of 30" in El Paso.

Kelly Gourdon (just coming of approximately 50 miles of gathering system for ETC in Jal, NM) is installing a mile of interconnecting 30" near Pecos, TX.

Stringing out pipe section through protect bird buffer .

Division 14, under the direction of Operations Manager Dan Turner, has been working on a lot of local facilities for two major clients as well as dig and recoats for another client, assisting pig runs for a client and other various smaller local projects.

Recently the division has been awarded some drip removals for a key client in Oklahoma and a meter facility in Idaho for another client.

Division 15, under the direction of Ed Abeyta, has remained busy with some of their local client base which includes several major companies. Division 15 has also been awarded projects from both divisions 13 and 14 as well as several from the Sunland Stations Division.

Division 20, under the direction of the newly hired Operations Manager Shawn Moody, has managed to slowly but continually improve the division's situation in a very tough market. Through cost management and quality work, the division is starting to turn the corner. During the next few weeks, Division 20 will begin to roll into the Rocky Mountain Division with some new strategic focuses, additional operating areas, and expanded service capability.

Crew installing 30" header piping in Buffalo, Montana.

As far as restructuring goes, several changes have been made within the divisions involving some folks being moved into new positions as well as bringing in new team members.

Most notably, Paul Brown has taken on the role of Division 13 Operations Manager of our major projects working daily with our Superintendents and Dan Larabee has assumed the role of Sr. Project Manager, coordinating the activities of the Project Managers in all of our Divisions which include Chance Gambrel, Jeff Adamson, Michael Herlihy, Cristian Fernandez, and soon, Walt Proulx. The division has also had an intern from Colorado State University this summer (Christian Chupp) that is currently on a project with Kelly Gourdon near Pecos, TX.

Foremost
Gaston, South Carolina
803/939-4832

For the first half of 2016, it has been the great story for our gas crews in the Asheville/Hendersonville, Aiken/Abbeville, Columbia, Charleston, Florence, and Greenville regions: heavy workload, but things are going well despite the inevitable challenges. Overall, our Foremen and crews in all regions have worked exceptionally hard towards client satisfaction, and we thank them for their efforts.

Foremost's electric crews have also stayed busy with both services and maintenance. In addition, we are currently working on a noteworthy, high-profile duct bank job on Bluff Road near Williams-Brice Stadium in Columbia, SC. We are confident that we will continue to get opportunities for this type of work in the future.

Thanks to the market conditions, our performance and reputation, and many other factors, we have been fortunate enough to start several new crews over multiple regions, thereby expanding our footprint and market share. As such, we would like to congratulate and/or welcome our newest Foremen: Gavin Antoniak, Johnny Basinger, Tyrone Bennett, Charles Cox, Justin Hall, Pat Lee, Tyler McCormick, Hector Morales, Frankie Taylor, Ricky Todd, and Brandon Yount. In addition, we also wish to formally welcome Joseph Garron as our newest Welder.

Foreman Hector Morales and crew installing a gas service in a new subdivision in Hendersonville, NC.

We often get positive feedback on our Foremen and crews from client management and field inspectors, local business owners, and the general public. In the past several months specifically, our office received direct positive feedback on the following personnel and crews, in no particular order: Mike Adams, Doug Campbell, Michael Crosby, Timothy Crout, Jr., Darron Ginn, Fernando Gomez, Justin Hall, Mike Orr, Luis Pareja, Daniel Sanchez, Tim Shirley, Mike Stowers, Frankie Taylor and Travis Thomas.

Foreman Phillip Bowles and crew spotting a third party utility in preparation for the installation of a four-inch plastic gas pipeline in Anderson, SC.

Since the last publishing of Tree Line, here are some of the many comments that we have officially received from Client Managers and Inspectors, customers of our clients, other contractors and the general public regarding our Superintendents, Foremen and Crews:

"It is always great to hear from happy customers, especially a customer who is in charge of so much new construction! Good work."; ""They did a great job, and were very friendly."; "Just so you know, the guys who installed the main and service pipe did an excellent job, very professional and neat install. Very happy with them. Now, neighbors up the street desire gas, so I believe you will be back."; "Crew was the most polite construction crew; they worked really hard."; "Each crew who came was so professional, considerate, and extremely knowledgeable. They went above and beyond to fix the problem. I wish I could thank each person individually. I truly appreciate how they care. Thank you!"; "One of the board members complimented both the electric and gas operations for their work. The utility installers did a great job of being effective and easy to work with. Please pass along my thanks to Foremost for providing excellent customer service in the eyes of a customer, developer, and Advisory Board Member."; "Hey friend, your contractor did a great, neat job as always.," "Foremost Crew went above and beyond. This was done in a professional and safe manner - a most professional group. Your crew was AMAZING!!!!!"

As always, we certainly appreciate such feedback, and thank everyone for their fine efforts. Our crews continue to perform day-in/day-out and accomplish a multitude of difficult tasks that all too often goes unnoticed, often in the harshest of conditions.

Welders Steve Crosby and Brandon Boxberger weld on a six-inch stopple fitting on a ROW in Columbia, SC, in preparation to install offsets on this six-inch gas pipeline.

In early June, Foremost announced that Tim Haechten returned to our Management Team in the role of Safety Coordinator / Operations Support. As most of you (personally) know, Tim has nearly three decades of experience in the utility construction industry here in South Carolina and surrounding states. Along with his vast knowledge and experience, his reputation in the Carolinas is impeccable. Foremost is thrilled to welcome Tim and his wife Mrs. Bobbi back home to South Carolina and, once again, as part of the Foremost family. Tim has already had an immediate positive impact.

Moving forward, Foremost continues to place a heavy emphasis on the Last Minute Risk Assessment (LMRA) both on and off the actual job site and the **responsibility** of any employee to stop work if there are potentially unsafe conditions or a situation that needs to be addressed or discussed prior to proceeding. Also, a continued emphasis has been made for **H.E.L.P.**, focusing on protecting our eyes, hands, avoiding the line of fire, and attention to foot placement and position. In addition, we continue to focus on our training and awareness regarding trenching and excavation safety. In late June, Foremost participated in the NUCA (National Utility Contractor Association) Trench Safety Stand-Down. Overall, over the period of several days, we had the participation of 136 employees over eight different locations.

We continue to do our best to keep a heightened focus on the safety and health of all employees. ***Safety and health remain paramount as our employees are and always will be our most valuable assets.*** All in all, our future outlook for work opportunities and volume continues to look favorable. We hope that with continued focus, dedication, and hard work, we will complete yet another successful year.

Buffalo Gap I&E

Buffalo Gap, Texas
325/572-3389

This year has been a bit more challenging for BGIE. The market has tightened up and the EPC projects that we were heavily involved in are now limited.

Chuck Rush making an assessment of the Stub-up installation for the MCC.

We are re-directing our focus into a more diversified market and currently are opening a new satellite operation in the East Texas area that will venture us into some of those other markets.

MCC Cable Pull

Mosaic's New Wales facility is involved in the production of phosphate fertilizer and animal feed ingredients. Finished products include fertilizer: Diammonium Phosphate (DAP), Monoammonium Phosphate (MAP) and Powdered MAP (PMAP); and feed ingredients: Biofos, Dynafos and Multifos. Facility is in Mulberry, FL.

UOP Russell – PennTex—A 200 MMcf/d cryogenic natural gas processing plant located in Lincoln Parish, LA.

Left to Right: Diane Salyers, C. Ray Ledbetter, Charles "Kenny" Rollins, Steve Hester, Corbin Scroggins, Harris Mabile, Carl Atkins & Jared Fontenot.

For more than 100 years, our client has been safely providing clean and affordable natural gas for millions of homes and businesses in Ohio and other regional markets. We have a crew working for a client out of our New Philadelphia, OH office. Our experienced team works closely with the client's team ensuring all work is constructed safety and efficiently.

Left to Right: Mike McDermott, Jason Curnutt, Rod Curnutt Sr., Rodney Curnutt Jr., Gary Curnutt.

Last year was not a demanding time for our Commercial Division but that is not the case this year. With construction at eight different elementary and high schools, multiple projects at Dyess Air Force Base, Apartment Complex, the Abilene Civic Center, a church, Pet Plus, and a Football Stadium at a local college "Abilene Christian University" our commercial division is experiencing one of their most demanding years yet.

(Left) Bobby Thayer – (Right) Steve Thornton

The ACU Stadium is an extremely high profile project. We at BGI&E have always taken our safety seriously but if you have ever performed a job under the looking glass you can appreciate the task ahead of Bobby Thayer and Steve Thornton. Their experience and dedication to detail make them the perfect match for this project. The Stadium will have a capacity of 12,000 fans, including berm, club level seating and 10 suites. The three level stadium features an event room, press boxes, concessions, locker rooms, restrooms, and lots and lots of lighting.

Breaking ground at ACU.

Originally known as Abilene Air Force Base, the Strategic Air Command base was dedicated by the city fathers at the end of Abilene's Diamond Jubilee in 1956. On December 6 of that same year, the base was renamed Dyess AFB in honor of Lt. Col William Edwin Dyess. Dyess AFB trains all Air Force B-1 crews and is commonly referred to as the "Home of the B-1." This is a small city or maybe not so small. The government is at times extremely difficult to work with, and there is an unbelievable amount of paperwork, but our commercial division has excelled in their ability to provide the information needed, produce the documentation required and maintained an environment of proven safety. We are currently working on dorms and schools. The schools include: Merkel Independent School District, Cooper High School, Buffalo Gap Elementary, Lee Elementary, Lawn Elementary, Wylie High School, Long Elementary

Learning Center, and Abilene High School. In the past we have worked on everything from Hospitals, to Hangers, to bowling alleys.

The down turn of the oil and gas industry has proved to be a blessing in disguise for SFS Permian Basin. Through this abysmal time period we have been able to triumph over many of our competitors gaining new clients along with experienced and talented personnel.

The Permian Basin Division had several opportunities to conduct a variety of safety training activities. In March, a safety stand-down by a customer provided an opportunity for the division to hold a half day of safety training. In this training, 32 employees were trained in the classroom portion of A.C.E distracted driving, a retraining on H.E.L.P., Last Minute Risk Assessment, Stop Work Authority, The 7 Common Causes Of Accidents and Work Danger Zones / Spotters. In addition, the Permian Basin held an annual training session on April 23 which 25 employees attended. The A.C.E. Distracted Driving Training has been conducted several times, and the division is at 100% compliance for employees that are driving Sunland vehicles.

We are currently finishing up several successful large pipeline projects under the direction of Jay Willey. The projects consisted of a gathering system and trunk line pipeline. Jay and team were able to complete the project to the satisfaction of the client. Their hard work during this project was appreciated and acknowledged by the client and the community.

Winston Oliver and Joshua Santistevan Lowering in pipe in water crossing at Judith Gathering System.

Because of their reputation and ability to maintain excellent relationships with clients, Jay and crew continue to stay busy and are currently working on a job laying 5 miles of 12" poly in the Lenorah, TX area as well as working on anomaly digs located in Colorado, New Mexico, and Texas.

We are consistently diversifying our client base with our compressor station projects. We have been able to maintain relationships with current customers and begin building new relationships as we are awarded bids with new customers. We are excited to continue expanding on our already experienced and talented team of Superintendents with our addition of Alex Velasquez to our division.

Rene Ortega and crew are currently working at the Midland Tank farm. The job consists of installing a manifold and tank piping with 2 – 2,000 horse power pumps. Rene and crew have also been working on performing construction services for several other clients.

Obed Nieto and Sergio Lopez installing blinds for a Meter Skid at the Midland Tank Farm.

Juan Munoz and crew are diligently working on the Lonestar NGL which consists of installing two main line pumps and associated piping near Midland, TX.

Oscar Tercero has recently finished up a station project at the Gaucho Thistle gathering plant. The project consisted of installation of metering, storage, and pumping facilities with 6 each 1,000 horse power pumps. Our client is pleased with the working they have accomplished.

Oscar Tercero, Marcelino Guerra, Aaron Franco, Enrique Reyes, Guadalupe Gonzalez, Manuel Pina, and Jesus Sanchez setting one of the six coolers on the east side of the Compressor Station.

Upon completing of the Gaucho Thistle project Oscar and crew have mobilized to Goldsmith, TX for a project which consists of installing three each 3616 CAT compressors and associated piping.

Paz and crew continue to work in the shop. His crew has been an essential part of each of our jobs as they continue to act as a support unit by fabricating pipe for each job in the shop.

Marianita Almager, Adrian Rios, Juan Hinojos, and Alan Hinojos fabricating pipe.

Sunland Field Services
Piceance Operations
De Beque, Colorado
970/285-9508

We have had a busy spring here at Division 20 earning the trust of many new clients through our integrity and quality which sets us apart in the industry.

The heavy construction crew has been keeping busy with pad reclamations, land farming, heavy storm water repairs, assisting our roustabout crew with a sinking tank farm and a new road and berm construction job near Commerce City.

Foreman Dusty Dutton and Operator Cody Weaver working on a well pad reclamation near Silt CO.

Our roustabout crews have continued plant maintenance and storm water work, doing quality work every day proving to our clients that we can persevere. They continue to impress and have picked up some large projects that are keeping us going and providing excellent resume builders for the division. Including a sinking tank farm rebuild to a heavy condenser repair and replacement, our crews have proven to be very flexible.

Roustabouts Joe Bieser and Triston Lampshire assisting the crane operator with a tank removal.

Roustabout crew preparing for condenser removal.

Pushing forward is the name of the game around here and every person in the division is on board. Working tirelessly, doing whatever it takes to get the job done and get it done safely. We continuously work to broaden the safety culture in Division 20. We have had a great turn around with our behavior based safety program, everyone is participating making observations, providing excellent documentation of stop work and near miss occurrences.

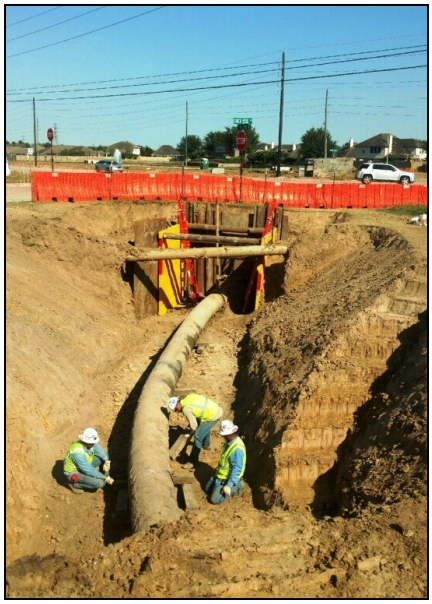
Adding Shawn Moody to our management team we have seen an increase in heavy civil opportunities. We continue to work diligently, bidding and winning many jobs, seeing positive results and looking forward to future growth potential. We currently have 17 bid projects in house and or pending, plus 11 active bid jobs awarded and ongoing. With support from the regional team we continue to set goals, be flexible and move forward as a team in an ever-changing industry.

Sunland Field Services
Carthage, Texas
903/295-5400

The oil and gas industry has been a very volatile industry over the past several months. This has not only effected our division but also every division within Sunland. SFS 50 has really been challenged with the market and the way that we bid our work. Our personnel has done an exceptional job tailoring the way we do things to the current industry downturn.

The picture of the crew discussing the JSA is our Baton Rouge area Crew on job. The supervisor is Richard Long and that crew is responsible for atmospheric repairs on pipelines.

SFS 50 worked on a 150' 30" casing extension project in the southwest Houston area for a client's toll-way extension. Justin Andrews was the superintendent. Ryan Smith was the operator that dug, benched and sloped the ditch.



Crew puts skids under a 24" pipe.

This was a one day job that involved a heavy lift. We took out the old muffler and installed the new one. We have completed 2 of the 3 with the 3rd one to be done in the month of June. This job involved several different safety concerns, heavy lifts, working at heights, torqueing of bolts, pinch points, and heat from the muffler. The people that made this job happen safely are Amon Miller, David Martin, Eric Vasquez, Robert Bell, Eric Dewayne Falvey and Isidro Meza. The use of HELP and LMRA was essential for the safety of this project.

Muffler Exchange.

SFS 50 also assisted a client and their crew with a meter skid project. Their Crew were on the tag lines and spotted for the crane. Jose's crew where there to flag for the trucks coming in to offload and assist in rigging for the multiple lifts. Jose Sanchez, Dwaine Falvey and Robert Bell working with the client to reassemble the meter skid that had to be taken apart in order to make it through the Plant because it was too tall. Dwaine and Robert had to use a man lift with the conjunction of the Crane to hang the fabrication.

Meter Skid.

While we have received quite a bit of small projects bids, we have not been very successful in winning the bids. Our main revenue stream at this point is our full time maintenance crews. With the help of Christy Johnson, we have been fortunate enough to have 3 full time crews operating in the Shreveport, Baton Rouge and Beaumont areas at this time and the addition of more crews is looking very promising for the future.

Eric Vazquez has done an outstanding job opening doors for SFS that were otherwise closed. His hard work has afforded us many opportunities with different companies. Eric and Christy have allowed Division 50 to have very strong Business Development presence and as a division we would like to say keep up the good work.

Under the direction on David Martin, our safety department has proven to be an industry leader on the job site. With the help of Kevin Stephens and Johnny King, we have been recognized on multiple projects for not only having an outstanding BBS program but making sure the program is implemented on every project. Big thanks to our safety department and all their hard work.

Our project management department has seen a few changes as well. Kelly Campbell has moved out of our Carthage yard location and now is working out of Channelview. Brandon Smith has done an excellent job of handling his roles out of our Carthage yard being the only PM there. SFS recently brought on another Project manager – Cody House to replace Mitch Parham who moved back to Florida early this year. Cody had done very well adapting to his new role as PM for SFS.

SFS Texas has a very promising and bright future in store for us. Our office personnel, administration, PMs, Superintendents, Foremen, Safety, Truck Drivers and every single crew member that is currently employed with SFS, thank you for all of your hard work and know that Sunland Field Services Division 50 genuinely appreciates every one of you.

Sunland Field Services
Bakken Operations
Stanley, North Dakota
701-628-3047

Over the last 6 months, Sunland Field Services has experienced multiple changes within the organization as well as in the local industry.

In April the Bakken Group welcomed Josh Tankersley as the new Division Manager and Rene Aguilar as the new Office Manager. Along with these management changes the Bakken Group has been able to align themselves with the changing market which seems to be moving from the historic T&M driven market to that of a lump sum and cost estimate type of market. With the changes in the local market Jon Karg has assumed the role as the Division Business Development Manager to help maintain the current customer relationships as well as build new associations with clients in the Bakken.

As the Stanley Operations Manager, Mike Parameter is leading an experienced team as they remain working with multiple clients. They continue to provide services such as installing oil pumps, gas meters, lact units and Launcher/Receivers under PM Heriberto Aguilar.

Mike Freitag operating along with Max and Misael Salinas for an anomaly dig and clock spring job.

Operator/Foreman Mike Freitag has helped increase their work load on anomaly digs and reliability, ROW maintenance and repair, and performing routine maintenance in gas plants and facilities. Along with the base services provided by the group, they have also seen opportunities of small pipeline construction which has developed their knowledge and expanded their previous product base.

In an evolving market the team has worked to gain the skills needed to improve estimating and scheduling for the lump sum type of projects.

With Jon Karg moving into a BD role there have been some changes in the Williston Operations as well Carl Karg stepped into the Operations Manager position. Carl has been a Field Superintendent and with him brings the knowledge of the field and his relationship with the clients in the Williston Area.

The Williston group continues to provide a quality service to its customers and maintain solid relationships. The services provided include but are not limited to setting tank batteries, facility construction, and maintenance.

Gabe Karg and his outstanding battery crew, have been assured continued projects for the remainder of 2016 and on into 2017, due to their superior craftsmanship at a competitive price.

Williston also continues to perform a large percentage of maintenance and preventative maintenance for two of the Bakken's larger producers.

Gabe Karg, Elliot Karg, Leo Wagner, Jim Erdman, Craig Zetwick, and Stormy Day setting tanks at a Battery near Watford City.

As a fairly new service being performed in the Bakken, the I&E group is striving to maintain their foundation of clients and quality reputation.

Marcus Van Vleck heads up the I&E group which serves the Bakken with instrumentation and electrical services expanding to a variety of clients within the region.

The I&E group has also opened many door and created several opportunities for the construction group on projects where the customer desires a single contractor or "one stop shop."

This seems to be a growing trend in the industry. The Special Services division led by Mike Knudsen, continues to provide insulation and painting services to multiple clients. They have currently been working with the Rocky Mountain group in Buffalo, MT where the Special Services Team has been providing painting and insulation services for one of their projects.

With an optimistic and determined staff in the Bakken they are able to prepare for the current market and strategically place themselves for future endeavors. Along with the market the Bakken has been able to adjust and make the necessary modifications to stay competitive and meet the changing expectations of the clients.

As the Bakken continues to provide a quality service to its customers and develop the business, opportunities to maintain and grow in North Dakota will only increase, despite the changes in the market.

Brandon Shore, a new painter of ours painting a guard rail as part of a bid scope at a gas plant.

Quality Management Department
HOT TOPIC: DCVG SURVEY

As we continue to see and experience, our clients continue to raise the level of quality controls and assurance requirements on projects. This is not only to comply with stricter regulatory requirements and guidelines, but to protect their assets, the general public and the environment.

This goes beyond the traditional welding and coating QA/QC inspection we would typically see on projects. It also is expanding to quality control measures after the pipe is in the ground and backfilled.

One such method is a DCVG survey.

A DCVG-WHAT SURVEY?!?!

DCVG stands for Direct Current Voltage Gradient. It is a survey technique used to verify that there are no defects in the pipeline coating that could undermine the effectiveness of the corrosion protection.

Surveyor walking line with probes

The survey has generally been done just after construction is complete, but can be performed at any time during the life cycle of the pipeline. Clients have used contract language such as: "Within one year of project completion, . . . " and "Within the warranty period . . ." as an avenue to request the DCVG Survey.

Likewise, if a company was concerned about their Cathodic Protection ("CP") system on an older line, or the potential on a line that had no CP system installed when constructed they could have the DCVG survey ran to find any areas of concern that might lead to or have led to corrosion of their pipeline asset.

WHAT DOES THIS MEAN FOR US?

Simple, we have to be more diligent and proactive in our quality control efforts and measures.

When a DCVG survey is performed, it is up to the client which defects found will be excavated and examined. Many of our clients have procedures that state the acceptance criteria on the data received from the survey, but not all do. This means they could elect to have us excavate and examine all defects found. As you can imagine this could cost a project a substantial amount of money and time. We are experiencing clients putting this cost on us as "warranty work."

Examples of defects found as a result of the DCVG survey being performed, below.

As stated, the best thing we can do to reduce the number of defects picked up by the survey is be ensure we have found, properly repaired and document the repairs of any holidays, scraps, scratches, weld spatter burns or other defects in the coating.

- Use calibrated spy detectors to inspect the pipe.
  - ◊ Be sure calibration paper is onsite with the detector and is current.
  - ◊ Calibrate the detector before starting work and before resuming work after lunch.
  - ◊ Ensure the detector is set to the correct voltage per specification or NACE standard.
- Jeep the pipe coating when it arrives on the ROW or at the staging yard.
  - ◊ Document the number of holidays found on each joint of pipe.
  - ◊ If a significant number of holidays are found inform the client and make them aware that this may result in extra work and a change order.
- Be sure to follow coating specifications when coating field joints.
  - ◊ Document the QC inspection on at least two welds per day, unless the client requires more.
  - ◊ Make sure welders are using spatter pads when welding to prevent weld spatter from burning the coating.
- Jeep pipe again prior to lower-in / backfill.
  - ◊ Inspect cradles for damage prior to using.
- Final jeep while lowering in pipe.
- Remind operators to take care while backfilling not to hit or scrap the pipe.
  - ◊ Make sure they know to inform the foreman if they do hit the pipe so that any damage can be repaired at that time and not found later.
  - ◊ Stopping to repair the damage then is a lot less costly than having to mobilize an entire crew back to the ROW to excavate and repair the damage later.

GOING FORWARD….

Currently we are looking into options that will hopefully help us find defects prior to the clients DCVG survey finding them so that we can fix them while crews are on site instead of having to mobilize crews back later when mats and bridges have already been removed. We feel these options, once in place, will help us reduce the cost of having to do numerous digs and help us be more effective in our quality control efforts. And, we will be able to present our clients with additional documentation and data that our work is sufficient, and thus improving customer satisfaction and our reputation with clients.

We will give more information on the direction we are going as the different options are evaluated, but until then please continue to be proactive and diligent in our quality control efforts when inspecting, handling, and backfilling the pipe.

Thank you to everyone for their efforts and support in raising the quality awareness throughout our projects and divisions. It is greatly appreciated and will only help us solidify Sunland Construction, Inc. and Affiliates as the premier provider for energy related construction services.

Quality: *We take Pride in our craftsmanship and accomplishments* – **“it is what we do”**

Good Samaritan

*Sunland employee **Mario Jones** helps a woman in trouble*

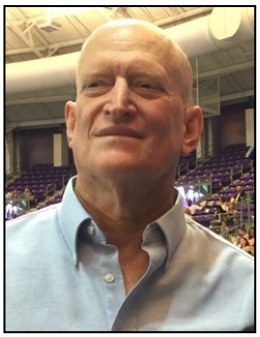
" I am writing you in regards to one of your employees. He was a young gentlemen who was my Angel today. I stopped at a McDonald's in Dequincy, LA. to put some oil in my car during my travels. In the process, I spilled oil on the side of my hot engine. The engine began to ignite into small flames. I was just shocked. I asked for an extinguisher and a McDonald's employee brought out one. I was able to get the flames under control. But I was standing there in a confused state wondering how I was going to get the oil into my car now without catching it on fire. Your Employee, a gentlemen to say the least, came over asked what happened (he spoke so calmly) and began to help. He checked my oil, grabbed a funnel, added the necessary oil, wiped down the engine block and had me start the engine to make sure everything was ok. He was so polite and saved the day. All I could think of was that my car was going to engulf in flames and my daughter's Wedding dress that we just purchased would be gone. I didn't get his name but wanted to let you know that your employee is a gem and an asset to your business. Oh, and he even was so kind to give me the funnel. Thanks so much from the bottom of my heart."

Mrs. S. Gormanous

"I Love it When a Plan Comes Together"

Cathy Davidson
Sr. Field Office Assistant
Since 11/06/2000

Spencer Younger
Electrical Foreman
Since 7/24/1998



Cancer in all its forms continues to take a huge toll on people across the world. Over the course of the 20th century, the primary strategy for treating cancer was to "seek and destroy" cancer. Now, there is an effort in medicine to preserve healthy cells using a "target and control" strategy by modulating and altering the behavior of the disease. Someday, we will eliminate cancer, but for today, our immediate goal is to eliminate the suffering and death due to cancer. We at BGI&E have suffered many losses in our family due to cancer over the course of the company's history and have several happy ending as well. BUT now that we have two very special individuals fighting the battle, we have an amazing group of warriors willing to help. Our BGI&E family with the extended cousins (our suppliers) have joined together to encourage and support Cathy and Spencer. On the practical side of any diagnosis is the financial costs associated with cancer, which is overwhelming. Having health insurance does not guarantee affordable treatment. Insurance doesn't cover everything, so one thing you can count on is our group getting together and helping with financial support, friendship, laughter, and most of all, prayers. The best way we know to do that is "Have a Party!" We hosted a GOLF TOURNAMENT with mulligans and string, a raffle (donations for the raffle from vendors, friends and family) and a great burgers. ALL this was possible because of the enormous hearts of our chosen family. A special "Thank You" to Graybar Electric, Elliott Electric, Engineering Components, Border States, Encore Wire, Midstream Products, Summit, United Rental, Nelson Heat Tracing (I hope I didn't leave anyone out). The ones that worked, the one that played and the ones that gave. Without you this would not have been impossible. "You are truly amazing".

2016 Benefit for Cancer
For our friends – Cathy Davidson and Spencer Younger.
Keep up the fight.

When work, commitment, and pleasure all become one and you reach that deep well where passion lives, nothing is impossible! I truly believe together this group can accomplish anything. Thanks to all who helped, those that played and those who gave. Kindness is a language which the deaf can hear, the blind can see and our family offers up in abundance. **Way To Go Guys!!!!**

We take Cancer Awareness
To a whole new level –
Grape was the
Color of the day.

Carlos Sanchez, Chuck Rush, Leland Miller, Kenny Walker, Doug McClure, Bryan Windham and Tina Howell

Tina Howell and Maricela Romero

Bryan Windham, Carlos Sanchez, Jana Howell, Annette Mills, Nancy Younger, Spencer Younger, Cyndi Garcia, Teresa Wyatt and Peggy Strickland

Ben Bernhard—Sporting a purple beard

CELEBRATING YEARS WITH SUNLAND & AFFILIATES

5 YEARS

Brandi Fontenot-Corporate
Joey Artigue-Station Division
Gregory Bradley-Gulf Coast
Rocky Windham-Buffalo Gap
Jon Karg-SFS Bakken
Loraine Jodi Miller-SFS
Rocky Floyd-Foremost
Jason Brown-DHB
Michael Fontenot-DHB
Jose Salazar-SFS
Luke Gillion-Gulf Coast
Tarus Turner-SFS
Valentin Flores-SFS
Tony Bush-Foremost
Rebecca Cameron-SFS
Robert Downs-SFS
A J Shields-SFS
Johnny Shadowens-SFS
Dennis Shires-SFS
Anthony Chadwick-SFS
David McGee-SFS
Richard Clark-SFS
David Dartez-Station Division
Mitchell Bonvillain-Gulf Coast
Paul Brown-Buffalo Gap
David Comeaux-Gulf Coast
Joshua Dameron-Buffalo Gap
Duane Gremillion Jr.-Gulf Coast
Julio Guzman-Buffalo Gap
Eddie Moreno-Buffalo Gap
Ventura Navarrete-Buffalo Gap
Jose Salazar-SFS
Steven Simon-Buffalo Gap
Michael Hein-SFS
Kenneth Pawvlik-Sun Group

10 YEARS

Tarrence Queen-Belle Chasse
Jose Sotelo-Station Division
Juan Rosales-DHB
Tacie Larrabee-SFS Piceance
Gwindola Thomassee-Corporate
Wade Mcglothin-Eastern
Jon Mcgary-Eastern
Nathan Stelly-Gulf Coast
Victor Sevilla-Eastern
Samuel Latiolais-Gulf Coast
Cody Mauch-SFS
Michael Hein-Gulf Coast
Juan Perez-DHB
John Dugger-Buffalo Gap
Ponciano Sandoval Rios-Foremost
Kenneth Butler-Eastern
Kenneth Blewer-Foremost

15 YEARS

Annette Mills-Buffalo Gap
George Beridon-Sunland
Jackie Jett-Eastern
Leo Oxner-Foremost
Son Vo-Belle Chasse
Robert Prather-Kori
Soviet Pereira-Belle Chasse
Jon Mcgary-Eastern
Nathan Stelly-Gulf Coast
Victor Sevilla-Eastern

20 YEARS

Cecil Rozas-Eastern Operations
Billy Dunn-Buffalo Gap

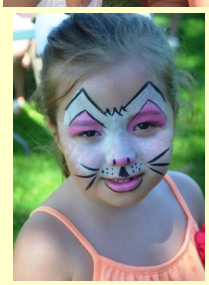
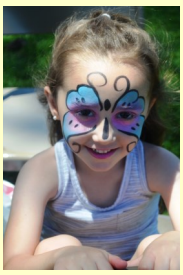
25 YEARS

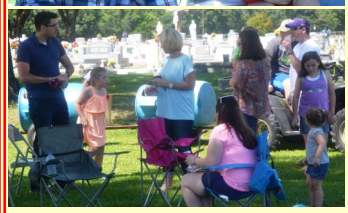
Kevin Crout-Foremost Pipeline

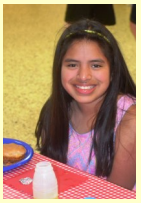
30 YEARS

Tim Haechten-Foremost

Sunland Construction's 3rd Annual Family Picnic





Foremost Pipeline

"MVP Safety Award"

Congratulations

Donavin Louvier

The Division's SAC Team (Safety Advisory Committee Team) has selected our MVP Safety Award for the 1st Quarter of FY2016. As we continue to promote and sell Safety to our Teams, we want to recognize outstanding professionalism, the efforts to "Do the Right Thing and Remember - Safety First!" The 1st Quarter selected recipient is Donavin C. Louvier, Trainee -Foreman, Special TEAM Support Group of our Natural Gas Installation TEAM. The nomination form for Donavin states he has a plan of action for his TEAM's daily work task to include LMRA & TGSM's. He continually sets the example by pushing the "H.E.L.P."- Safety Awareness program prior to beginning their workday. He continues to display a very positive & enthusiastic approach with all of his opportunities. We congratulate Donavin C. Louvier.

Donavin Louvier with Ben Aton, General Operations Manager, making the presentation of the MVP Football and the Valuable Player Safety Award Recognition Certificate.

Foremost Pipeline

"MVP Safety Award"

Congratulations

Michael Orr

The Division's SAC Team (Safety Advisory Committee Team) selected our MVP Safety Award for the 3rd Quarter of FY2016. As we continue to promote and sell Safety to our Teams, we want to recognize outstanding professionalism, the efforts to "Do the Right Thing and Remember - Safety First!" The 3rd Quarter selected recipient is Michael S. Orr, Jr. Electric Utility/Gas Foreman, Joint Trench Installation TEAM. The Nomination form for Michael states he has a plan of action for his TEAM's daily work task to include LMRA & TGSM's. He continually sets the example by pushing the "H.E.L.P."- Safety Awareness program prior to beginning their workday. Michael has always been proactive in training his Utility TEAM & enthusiastic about the Safety Program's opportunities, We congratulate and are very proud of Michael S. Orr Jr.

Michael Orr (center) with Ben Aton, General Operations Manager(right), & Darrel Hendrix, Superintendent (left) making the presentation of the MVP Football and the Valuable Player Safety Award Recognition Certificate.

Co-worker

Preston Williams

DOT Coordinator/Industrial Driver
Buffalo Gap I & E
Division 41

Which company do you work for and how many years of service? *I have worked for Buffalo Gap I & E for 8 years and 4 months.*

Are you married, spouse's name, kid's names and ages? *Yes, I am married to my wonderful wife Malissa. We have 2 boys, Richie age 27, and Mike age 26.*

What do you enjoy doing in your spare time? *I like to hunt, fish, grill outdoors, and play golf.*

What do you like most about your job? *Having the 17 years of over-the-road experience, I really enjoy the freedom of the road. I also enjoy the personal feeling that comes from working with such an all-around great group of people here at BGIE.*

Where do you see yourself (career-wise) in 10 years? *I would like to see myself moving into DOT safety, or maybe even the corporate level as a DOT Safety Manager.*

This year, what has been your biggest work-related challenge? *Sorting out the new Texas law of Inspection vs Registration, and how and where to get our tool trailers legal after sitting on a jobsite so long. Now, in Texas, we can't register a trailer until it has a current safety inspection. But, it may have sat on a jobsite until both have expired. How can I pull that trailer down the road and technically not break the law, even if it is to the nearest inspection station? (In some cases may be 50 or more miles.)*

This year, what has been your biggest work-related achievement? *I am also part of our safety team, so helping to implement the Decision Driving Course here at BGIE is probably my biggest accomplishment. It makes me feel better to know that our BGIE, and Sunland families may be a little safer in their daily travels.*

In your eyes, what sets the company you work for apart from the competition? *I would have to say 2 things, the people and our attention to detail. Many companies can do our jobs. But, NONE of them can do it as well as we can. Everyone here seems to subscribe to the philosophy that "good enuff" doesn't work here. And second, our people here are like one big family. The people are an integral part of what makes this such a great company. Here I don't feel like a number, I'm Gene. I don't work for BGIE, I belong to BGIE. Not since my time in the US Marine Corps have I felt that feeling.*

If you could change one thing about the company you work for, what would it be and why? *I would probably have to say the insurance. I would like a little more affordable health care for my wife and myself.*

If you could have dinner with anyone, past or present, who would it be and why? *I would have to say my wife's father. I have always heard stories about him, but he passed away prior to my meeting his daughter. I would really enjoy getting to know him. I have so many questions. I have always been told that he* and I would've *gotten along like best friends. That is one of my regrets, I wish I could have asked him for his daughters hand.*

Connection

James "Bridger" Durham

Operations Manager
Sunland Field Services—Division 50

Which company do you work for and how many years of service? *I have worked with SFS division 50 for 3 years this past April 2016. I worked for a year out of the Carthage office and the remaining time, I have worked out of the Channelview office.*

Are you married, spouse's name, kid's names and ages? *Not married and I do not have any kids.*

What do you enjoy doing in your spare time? *During the warmer months, I enjoy spending time on the water & playing golf. In the cooler months, I enjoy going to the camp to hunt and spend time with friends and family.*

What do you like most about your job? *One of the biggest things I enjoy about being in the construction industry is the sense of accomplishment. Seeing everyone working together toward the same goal of completing a safe & successful project is very rewarding.*

Where do you see yourself (career-wise) in 10 years? *10 years from now, I see myself in a division manager role working toward an executive position within this company while continuing to learn & uphold the excellence this company was founded on.*

This year, what has been your biggest work-related challenge? *Our division has faced some ups and downs in regards to management changes, projects, and at times, morale. Making sure everyone stays focused and that the attitude remains positive even in an un-positive situation has been the biggest challenge to date. I work with an exceptional team and even though certain situations were challenging, we pulled together and made it work.*

This year, what has been your biggest work-related achievement? *By far the biggest achievement I have been a part of this year was the MR-42 Debottleneck project recently completed for Exxon. This project, under the supervision of Luke Veillon and with the help of many others, lasted 4 months with just under 15,000 man hours logged. This project was completed ahead of schedule and without any recordables, first aids or even any property damage. In addition, the project was profitable. I would like to thank everyone involved for their attention to safety and detail throughout the duration of this project.*

In your eyes, what sets the company you work for apart from the competition? *In my personal opinion, what sets this company apart from others is at the end of the day, I feel that the employees of this company genuinely enjoy working for Sunland. I feel we as a company uphold the values established for Sunland and the value I am referring to in this answer is "family". If the employees of a company enjoy coming to work for other reasons besides just collecting a check, I feel the company will not only see an increase in production but also a great atmosphere to work in and be a part of. That type of atmosphere attracts the right people while also, maintaining the great people that have help make this company what it is today….A leader in the industry.*

If you could change one thing about the company you work for, what would it be and why? *I thought about this question a long time and while this answer might seem "politically correct", I have to say that nothing is coming to mind. I am still young in my role with Sunland and possible down the road, say in 10yrs after I have been to a few manager meetings, my answer might change. I hear the managers meeting is where all the action happens.*

If you could have dinner with anyone, past or present, who would it be and why? *Rodney Dangerfield because I enjoyed all of his movies and think he would be hilarious to have dinner with. His one liners and sarcasm are great and I still to this day do not understand why the man could never "get any respect".*

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The Tree Line
A Newsletter for the Employees
of Sunland Construction & Affiliates

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Questions? Comments?
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