



THE TREE LINE

News for Sunland Construction & Affiliates

October 2018 Edition Gotta Dig-it

Your Hard Work in the Spotlight. Thanks to you for your hard work. Your professionalism and workmanship have kept jobs in the pipeline.

There are a number of jobs currently underway. If you are between jobs and are looking for a good opportunity, feel free to contact the Division Office to find out what work is available.

Stations Division

Over the last seven years, Stations has experienced steady growth in revenue, equipment, and the number of our valuable employees. Stations Division has been fortunate to have plenty of work opportunities during the past year. We are currently wrapping up 3 major compressor stations, with 3 more slated to begin in November. We are also working on several other projects like cooler additions, building additions, reversals, and corrosion digs inside of existing stations. Some of our projects throughout the past year faced difficult challenges, but our teams worked or are working through all of these one at a time.

During the year, we have experienced some employee attrition but our team has stepped up to the task. I would like to specifically commend Kendall Ward and Joe Sotelo this year. Kendall and Joe were both tasked with taking over projects at critical points due to Stations losing onsite supervision. Both men came into the situation without question, developed a plan, worked the critical path, made deadlines, and improved client relations with their specific project. Both of these projects are a major success to Stations and I am truly grateful to have both of them on our team.

For the coming year, we are expecting continued success with our key clients. Jesse Williams (Director of Business Development) and I are actively searching for new Stations clients and new market sectors to explore. With enough determination and focus, we will succeed with both.

Superintendent Doug James and his crew mobilized to Pineland, TX in February to begin construction of the Greenfield Magasco Compressor Station. This project consisted of installing 30" piping to a new Titan 130 Gas Compressor package and other associated equipment. Throughout construction of this project, there have been many outside challenging factors but they have persevered and continue to drive through these hurdles.



Bi-directional pipe installation from the mainline to the Filter Separator.



Pipe being installed from the Gas Coolers to the Compressor.

Doug is currently backfilling and painting small-bore pipe, as well as assisting the electrical subcontractor. Our final task will consist of making 4-30" welds and 2-26" bolt-ups to the Main-lines by the end of September to reach our Mechanical Completion date.



Doug and his crew preparing to set the Titan 130.



Overall picture from the Compressor Building looking west.

Near Sinton, Texas, Superintendent Clint Roy and his crew of 30 are working to expand a current meter station. This project kicked off on August 6, 2018 and should be finished by mid-October. The project consists of tapping the existing 2- 36" headers near the meter site and coming up into the station with a valve and blind.

Superintendent Clint Roy and his crew are simultaneously working on this project along with the meter station project. This project consists of installing piping and associated infrastructure to extend the existing Tejas Bi- Directional piping to the Tejas Meter Station. This project should be finished by mid to late October.

Sunland Stations is installing a grassroots compressor station with approximately 22,000 horse power in Victoria, TX which started on February 8, 2018 and is scheduled to be in-service by December 1, 2018.



Tieing into 2-36" main lines and adding future valve settings on Stations' Sinton Texas project.

The project is a 100% turnkey project that consisted of installing the following: (2) Taurus 70 Solar Turbine Compressor Units with associated Exhaust and Air inlet; all piping systems; 3,200 cubic yards of concrete; (210) drilled shafts; (1) Waukesha Generator; (1) Air Compressor building and dual air compressor skid; (1) Free standing stick-built power building with all associated equipment (1) Office-Warehouse building with overhead Crane, office build-out is included; (1) Compressor building with all associated equipment; (2) Holding tanks and containment; (1) Communication building and associated equipment; (4) Blowdown silencers; (1) set of reversal piping systems at the tie-in area; all painting and coating; all front end (Cleared and grubbed 20 acres) and back end site work (all plant roads and asphalt, final grading); and fencing (9,000' Barbed Wire, 6,000' temporary, 2,500' Permanent 7+1). The project is approximately 65% Complete. As of week ending September 9, 2018 there had been zero safety incidents with over 125,000 man hours worked.



Areal shot of Grassroots Project in Victoria, Texas at approximately 65% complete.

Kevin Lemaire and crew is on the tail end of the job, currently working to reach mechanical completion. After tie-ins the week of September 14, 2018, the majority of mechanical work will be complete. The remaining civil work is to be completed as well as misc. small foundations and site grading/rock/restoration. The electrical is running behind by a couple weeks due to weather related delays, engineering issues, and client supplied material delivery issues. This job has had many setbacks from the start due to unfavorable site conditions, relentless adverse weather, and compressed schedule due to equipment delivery and restricted working hours/neighborhood restrictions. The crew has been working extended hours and need to be commended for their dedication and hard work.

Kendall Ward and crew of approximately 60 employees and numerous Subcontractors completed construction of a grass roots Compressor Station in Rosenberg, TX. The Compressor Station operates on two Electric Motor Drive (“EMD”) Solar Centrifugal Compressors housed in a compressor building and supported by a switchgear building, Auxiliary Building, PCR Building, Gas Coolers, Filter Separators and station piping. Kendall and his crew overcame many challenges, including record rainfall in the area. The Brazos Compressor Station is now operational.



Challenging, muddy conditions our crew faces in LaPlace, LA on the Montz Compressor Job.



MMC, Office/Auxiliary, PCR & Compressor Building, Rosenberg, TX.

Jorge Sotelo and crew are conducting a Reversal Project located in Convent, Louisiana with a crew of 16 employees. This project is part of the greater St. James Expansion Project. This project consists of replacing 100’ of 30” pipe including replacing an existing 30” gate valve with a 30” ball valve and jumper line.



Existing fabrication Station in Convent, LA.



Removing and replacing fabrication in Convent, LA.

Kendall Ward and crew are working on a different Reversal Project located in Greensburg, with a crew of 36 employees. This project is also part of the greater St. James Expansion Project.

This Expansion Project which consists of replacing 75' of two 30" lines and one 24" lines with 20" jumper lines and installing two 30" ball valves with jumpers, one 24" with jumpers and modifying several other check valves.



Ready to install Fabrication Station on Greensburg, LA project.



Fabrication Station in Greensburg, LA.

Compressor Station 303 project consisted of installing two (2) new Solar Mars 100 turbine driven compressor units and ancillary facilities including three (3) large filter separators and gas coolers. Project is located in Lufkin, TX. Jose Sotelo and crew have completed tie-ins and operations is currently introducing gas into the station and going through their pack/purging process. The current focus for Sotelo and crew is site restoration, punch list items, and prep for demobilization.



Working on site restoration and clean up.



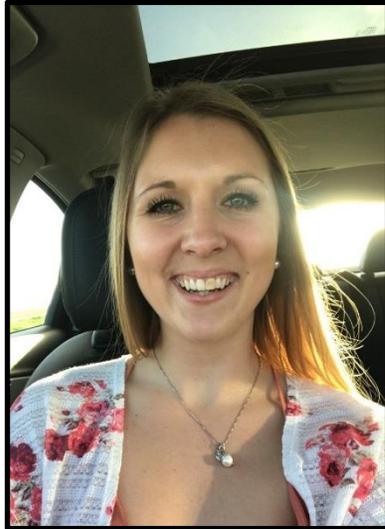
Installing 36" and 42" Suction and Discharge Piping.

Superintendent Edward Womack and Superintendent Lonnie Richardson, each along with a small crew spent the summer in Virginia. There were various small projects across the state ranging from a meter station installation, inspection digs, handrail installations, and the installation of a cooler and liquid discharge system that the two crews tackled.



Edward Womack's crew setting the cooler for the Springfield, VA cooler installation Project.

Co-worker Connection



Haley Habetz
Project Coordinator
Stations Division



Which company do you work for and how many years of service? I work for Sunland Construction, Station Division and have been here for a year and a half.

What do you enjoy doing on your time off? I enjoy staying active and playing on coed softball teams, along with anything else that will keep me moving. Three months ago I bought a house, so my newest hobby has been decorating it and shopping for things to fill it up.

Where do you see yourself (career-wise) in 10 years? Bringing new ideas and initiatives to Sunland to prolong and grow the success of the company.

This year, what has been your biggest work-related challenge? Adjusting from life as a student to life as a full time employee.

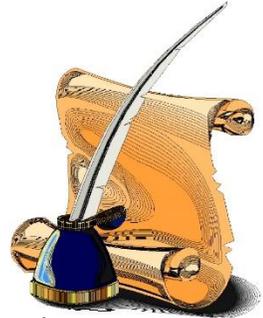
This year, what has been your biggest work-related achievement? Transitioning from the role of intern, to project coordinator, to assistant project manager.

If you could have dinner with anyone past or present, who would it be and why? I'd have dinner with my grandfather that passed away several years ago. He had a large impact on my life growing up and I'd love to hear from him now.

From Our Desk to Yours

“The Value That Binds Our Core Values”

Let me begin with a brief history lesson: In August 2009, Sunland Construction, Inc. & Affiliates (SCI&A) Management gathered at an off-site location in The Woodlands, Texas, for the purpose of discussion and development of a long-term Strategic Plan. As part of this meeting, another goal to be accomplished was finalizing a formal Mission Statement and Core Values for SCI&A. Regarding our Core Values, the outcome of that meeting is now well known, and our Core Values remain as follows: **INTEGRITY, SAFETY, QUALITY, FAMILY, and PERSEVERANCE.**



From that time in 2009 until today (almost ten years), every one of those Core Values has been tried and tested, and we have passed with flying colors. Recently, SCI&A faced hard times, challenging tasks, and difficult decisions. By sticking to our Core Values, we have **persevered**, and we emerge as an even more battle-hardened company, poised for future success and armed with the lessons learned through tough times.

Since the inception of the Core Values and through my time as a General Manager and now as Director Eastern Operations, I have always taken our Core Values very seriously and have been pleased to see them magnified and amplified in **The Tree Line** and other Company literature. After all, if we are not who we say are, then we are no better than certain politicians who vow to “fight for the middle class” or the ambulance-chasing attorneys whose mug-shots litter our Interstates with billboard after billboard. In many instances regarding the rise in prominence of the latter, one sees an example of a cancer that has become epidemic in our society, specifically: lack of (personal) accountability; helplessness; greed; and shifting blame on others.

My personal belief is that what makes SCI&A great is the common understanding between all employees at all levels that accountability, and more specifically, self/personal accountability must be paramount in all that we do. Harkening back to my military days, the “5th Law of the Navy”, written by Rear Admiral Ronald Hopwood, RN, reminds us of the following:

***On the strength of one link in the cable,
Dependeth the might of the chain.
Who knows when thou may'st be tested?
So live that thou bearest the strain!***

On the **STRENGTH** of One Link.
Dependeth the **MIGHT**.



As we move into what should be and what will be a fantastic Fiscal Year 2019, we should all keep in mind our cherished SCI&A Core Values and the primary trait that holds them and us together: **personal accountability**. So long as we all work together and ensure that our chain is strong with no weak links, we are destined for continued prosperity and greatness.

In FY19 and beyond, may God bless us and our families and keep us safe in all our endeavors.

Benjamin Aton
Director – Eastern Ops