



THE TREE LINE

News for Sunland Construction & Affiliates

February 2018 Edition Gotta Dig-It

Your Hard Work in the Spotlight. Thanks for your hard work, your professionalism and workmanship have kept jobs in the pipeline.

There are a number of jobs currently underway. If you are between jobs and are looking for a good opportunity, feel free to contact the Division Office to find out what work is available.

Bakken Operations Williston, ND

The year is off to a great start for the Field Services Bakken division. Working consistently with the Bakken’s largest client in the Williston area, Leo Wagner had a year full of growth. Due to the success and growth of Leo’s crews, he has re-structured his

supervisory group to better serve the client. The I&E group has had a busy and productive year. Bill Zunino leads the I&E group which serves the Bakken with instrumentation and electrical services



Jorge Gallegos’s crew completed a tank battery build at the Shorty location.

expanding to a variety of clients within the region. I&E crews have been working on maintenance, FGE, facility builds, winterization and heat tracing, as well as other services.

Travis Troutner was promoted to a superintendent in August, overseeing multiple types of projects. He and his team have been actively building and servicing pump sets as well as painting, maintenance and insulating for current customers. Travis is continuing to develop and foster both current and past customer relationships. With the relocation of the facilities to the Williston area, there have been multiple changes with the office staff. Over the last few months we have been able to add Brittnee Richardson and Renee Hastings as our AR billing clerks, Christina Kurucz as the AP clerk, Bobbi Zunino as payroll clerk and Tatiana Navarrette as safety/equipment admin. As the Bakken continues to provide quality services to its customers and further develop the business opportunities to maintain and grow in North Dakota we’ll only increase despite the current “down market”.



Jim Erdman’s crew finishing up a tank battery build.

Co-worker Connection



Leo Wagner
*Superintendent
Sunland Field Services
Bakken Division*



Which company do you work for and how many years of service? I have been working for Sunland Field Services Bakken for 7 years.

Tell us about your family! I have a beautiful wife named Melissa, a 9 year old son named Tyler, a 2 year old son named Timber and one more due in August.

What do you enjoy doing in your spare time? I enjoy spending quality time with my family, fishing and wood working.

Where do you see yourself (career wise) in 10 years? I would like to see myself still working with Sunland and helping the company thrive in the Bakken.

This year, what has been your biggest work-related challenge? There have been a lot of changes in division 60 this past year with new management and a facility move that everyone came together to make the transitions as smooth as possible.

This year, what has been your biggest work-related achievement? Maintaining good relationships with loyal our clients in the Bakken.

If you could have dinner with anyone past or present, who would it be and why? My great grandfather who I am named after. He passed away before I was born, he was a very successful man. I would like to hear his insight that could help me also succeed in life.

From Our Desk to Yours

"Perseverance"

When Sunland's leadership decided to name our five values (*Safety, Integrity, Quality, Family, and Perseverance*) I am sure they considered how each value might interact with the others. One can take any of the five values and see how they are supported and even enhanced by the other four. Is Safety enhanced by Integrity, Quality, Family and Perseverance? I'd say, yes. Similarly, Integrity, Quality and Family can be looked on in the same way.

But *Perseverance*. There seems to be something a little different about this one than the other four. One can look at the values of many contractors and service companies and find Safety, Integrity, Quality and Family. But what about this word, Perseverance?

I remember a line from one of my favorite movies, *The Outlaw Josey Wales*, in which the Indian Chief cited the U S Secretary of the Interior speaking to the Indian nations telling them to "Endeavor to Persevere!" What does that mean? That's what the Indians wondered, too.

Perseverance really is the guardian value of the other four. It is meant to fill the void when one of the other values may lapse. It is there to guide us, when troubles arise.

What do we do when we are faced with a problem in quality? Which value is the best one to take over and make the change or changes necessary to overcome an issue in quality, or safety, or disharmony for that matter? What if the actions of one calls in to question our integrity? *Perseverance* is the answer.

Like all organizations, Sunland faces these realities from time to time. It is *perseverance* that pulls us through. The effort of solving problems, innovation, or making changes for the better are all accomplished through perseverance driven by the character of the people within the organization. The people who truly care to make a difference for the betterment and success of their organization are the ones who "*endeavor to persevere*".

Since 1974, Sunland Construction and its affiliates have succeeded through perseverance overshadowing and guiding our other values.

It is because of ***Perseverance*** that Sunland and its affiliates will continue to endure and succeed in the face of all adversity.

Jamie Fruge
Vice President

