



# THE TREE LINE

News for Sunland Construction & Affiliates

## November 2017 Edition Gotta Dig-it

*Your Hard Work in the Spotlight. Thanks to you for your hard work. Your professionalism and workmanship have kept jobs in the pipeline.*

*There are a number of jobs currently underway. If you are between jobs and are looking for a good opportunity, feel free to contact the Division Office to find out what work is available.*

Weather impacts over the past several months, including heavy rains from Harvey and Irma remnants, have caused some delays. However, the Sunland teams are working with the client commissioning teams to facilitate an on-time completion.

In April of 2017, Sunland Stations Division began construction on the Atlantic Sunrise Projects – Station 160 and Station 170 Flow Reversals. Sunland was awarded 2 compressor station flow reversals which will add new 48” headers and valves to allow the A, B, C, D line of the client’s asset to flow in both directions. Clint Roy is the Superintendent for Station 160 and James Shumaker is the Superintendent for Station 170. Sunland subcontracted I&E work to Meitec Inc.

The contractual in-service dates for both are January 26<sup>th</sup>, 2018. We are ready for service with the client commissioning Station 170 as of 10/8/2017. We are in the process of final clean-up and should demobilize by the end of October 2017 at Station 170. Station 160 had a delayed start and is currently scheduled to be in-service by June 1 of 2018. We have had some large scope changes and schedule changes at station 160, including removing and replacing the AO (A-line main line valve).

## Stations Division

In February of 2017, Sunland Stations Division began construction on the Access Adair Lebanon projects. Sunland was awarded 5 compressor station sites that required cooler installation, reversal piping, and/or emissions work. The 5 compressor stations were spread out from Ohio to Alabama and were split between Superintendents Kendall Ward, Joe Sotelo, and Doug James. In addition to Stations Division being awarded these projects, the Electrical and Instrumentation scope on 4 of the 5 stations was subcontracted to Buffalo Gap I&E and all of the insulation scope was subcontracted to the Rocky Mountain Division in Aztec. Over the span of the 5 projects, the majority of all scope was performed by Sunland Construction & Affiliates.

The target completion date for all 5 compressor stations is November 1<sup>st</sup>, 2017. The crews continue to work diligently to meet, or exceed, these dates.



Kendall Ward and his team work on final clean-up of the site after installing all of the reversal piping.



Station 170 Final stages of clean-up.

Sunland Stations Division began construction on the Virginia Southside Expansion II Project – Station 166 HP Addition. Sunland was awarded 1 compressor station addition in which we added (2) Solar Taurus 70 Turbine/Compressor units for a total of approximately 26,000hp. Included in the scope was installation of (1) new station scrubber, (2) Air Inlets, (2) Exhaust Stacks, (2) Blowdown Silencers, (2) Discharge Coolers, (1) Fuel Gas Scrubber and Fuel gas skid. Clint Roy was the superintendent and Nakia Estis was the welder foreman. Sunland subcontracted I&E work to Meitec Inc.; building erection was done by McClure Construction; and Insulation work was done by Rocky Mountain Division Insulators. The contractual in-service date is November 1<sup>st</sup>, 2017. We are ready for service with the client conducting 100 hour runs on the new units. We are in the process of final clean-up and should demobilize by the end of October 2017.



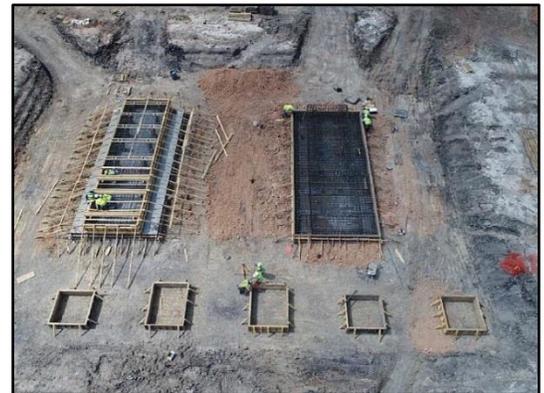
Virginia Southside Expansion II Project.



Dranesville Gate Station-Installation of Filter.

Sunland Stations Division began working on multiple time & material projects in May 2017. The work consisted of five main projects in Virginia: Dranesville Gate Station Phase II, Centreville Pig Receiver Install, Bull Run Pig Launcher Install, Clearbrook Meter Station, & Woodbine Regulator Station. All projects are complete and/or substantially complete within the target completion date of September 30<sup>th</sup>, 2017. Jason Overbey’s crew performed well and overcame the challenges associated with working multiple crews on different sites to complete these projects simultaneously.

Albert Shirley and crew of approximately 55 employees and numerous Subcontractors are currently constructing a grass roots Compressor Station in Rosenberg, TX. The Compressor Station will operate on two Electric Motor Drive (“EMD”) Solar Centrifugal Compressors housed in a compressor building and supported by a switchgear building, Auxiliary Building, PCR Building, Gas Coolers, Filter Separators and station piping. Albert and his crew have overcome many challenges, including suffering through Hurricane Harvey which dumped record rainfall in the area. Currently, the project is scheduled to be mechanically complete by February 12, 2018.



Compressor Station in Rosenberg, TX.



Sinton Compressor Station.

Kevin Lemaire and crew are on the tail end of a year-long project in Sinton, TX. The project consisted of a grassroots compressor station totaling 75,000 horsepower, which will feed the LNG facility in Corpus Christi, TX. Currently the crew is wrapping up dew point drying and preparing for tie-ins and final bolting/torquing to the equipment.

The schedule had to be extended due to Hurricane Harvey’s proximity to the site, but thankfully none of the crew members were injured and the site suffered minimal damage. The client is more than pleased with the crew’s work and has awarded Sunland three more compressor stations with start dates middle of next year.



# CONGRATULATIONS DUSTY



Wayne Cat in Lexington recently opened their facility when we started a Station job nearby. Sean Higgins, our Wayne CAT representative, invited us to their open house celebration. Stations is renting most of our equipment from them so we thought we should attend the festivities. Dusty Francois had the opportunity in participating in their Mini Excavator Operator Challenge. Dusty had to use a 303.5E Mini-Ex with a hydraulic thumb to stack fifteen 8"x10" blocks in a pyramid. With others in the competition, Dusty completed his task in just three minutes. Second place was almost a whole minute behind him. Dusty has plenty of experience running anything from this small 303.5E Mini-Ex for this competition to 100 ton cranes. He knows his equipment and knows how to get the job done not only as an operator but as an equipment foreman. Congratulations Dusty!



Dusty (right) with our Wayne CAT representative, Sean Higgins (left).



# Co-worker Connection



**Joey Calderera**  
*Corporate HSE Coordinator*  
*Corporate Safety*

**Which company do you work for and how many years of service?** Sunland Construction – 10.5 years

**Tell us about your family!** I have been married for almost 20 years to my wife Dana; we have three kids, a 20-year-old daughter Emily, and an 18-year-old son Riley and a 14-year-old daughter Gracie.

**What do you enjoy doing in your spare time?** I actually enjoy yardwork and when hunting season rolls around, I enjoy deer hunting. That's my Happy Place!

**Where do you see yourself (career-wise) in 10 years?** I can see myself still with Sunland Construction. I enjoy the work and the family atmosphere.

**This year, what has been your biggest work-related challenge?** Even with the downturn in the economy the past couple of years, our Division has been extremely busy, but our workload remained very high within our Division; this makes it challenging to be available to all of the projects and to our clients.

**This year, what has been your biggest work-related achievement?** There is a couple of things; Being part of the Station's Division that achieved their first ever 1,000,000 plus man-hours for a fiscal year and having the opportunity to continue with Sunland Construction as the Corporate HSE Coordinator.

**If you could change one thing about the company what would you change and why?** To be short and sweet, I really try to see the picture through the field's eyes, to see and understand what they see and why. However, I would also like for those in the field to see the picture through my eyes.

**If you could have dinner with anyone past or present, who would it be and why?** I would have dinner with my baby brother, Nicholas Anthony Calderera. Nick passed away when he was just a little over a year and a half old and I was 12 years old at the time. I would love to just "catch up" and visit with him. Not a day goes by that I do not think of him.

## *From Our Desk to Yours*

### **"Family"** **It's bigger than we might think**

When bringing up family as a core value of Sunland, most people likely would have thoughts of their personal family, good friends or those that they work with at Sunland. For Sunland's Business Development Team members, there's a large group of people we consider family that sit outside our friends, family, and Sunland. It's Sunland's clients.

Make no mistake about it, Sunland as an organization would not exist without our clients. With the amount of competition in our industry, our clients don't always need us, but we definitely need them. This makes for an interesting dynamic when our BD Team is working to understand upcoming work opportunities and determining what is necessary for Sunland to be considered for that work. In trying to accomplish that goal, our BD Team must treat those clients as if they are a part of their personal and our Sunland families to be successful.

Once accomplishing Sunland's goal of working with one of our clients, the stakes of the relationship are increased as we have both committed to a set of stipulations we both plan to stand by (kind of like marriage vows). At this point of our relationship (Sunland & Client) when we are afforded an opportunity to quote on one of their projects, the relationship group expands in our Sunland Family to include our Estimators, Project Managers, Division Managers and Executive Managers that will be communicating with the Client's Personnel and we should give each opportunity our due diligence as to how we handle the estimating take-offs, cost and associated risk. If Sunland is successful on the quote and awarded the project the Sunland and Client Family grows even more with Sunland Project Personnel and Client Personnel including Third Party Inspection Personnel. The Project Level Personnel of Sunland and the Clients are challenged daily with execution & progress of completing the Project while maintaining Sunland's Core Values. The relationship maintained through the execution of the Project is the lasting impression the Client is left with to judge our Company's reputation for future Projects.

Just as in any family dynamic and for reasons that can often be complicated, the relationships with our clients during ongoing work are not always rainbows and roses. In those times of struggle where perseverance is needed, it becomes more important than ever to treat our clients like a member of our Sunland family because the dependence of Sunland's existence lies in our ability to maintain healthy client relationships.

Wayne Stringer  
Vice President Business Development

